UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q
[x] Quarterly Report Under Section 13 or 15(d) of the
Securities Exchange Act of 1934
For Quarter Ended December 31, 1995
OR
[ ] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 1-6227
Lee Enterprises, Incorporated
A Delaware Corporation
I.D. \#42-0823980

215 N. Main Street, Davenport, Iowa 52801
Phone: (319) 383-2100
Indicate by a check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Class Outstanding at December 31, 1995
34,363,227
Class "B" Common Stock, \$2.00 par value
13, 034, 885

|  | 1995 |
| :--- | ---: | ---: |
| (Unaudited) |  |

LEE ENTERPRISES, INCORPORATED
CONDENSED CONSOLIDATED BALANCE SHEETS
(In Thousands)

```
December 31, September 30,
    1995
                                    1995
(Unaudited)
```

ASSETS

| Cash and cash equivalents | \$ 29,907 | \$ 10,683 |
| :---: | :---: | :---: |
| Temporary investments | 200 | 200 |
| Accounts receivable, net | 65,297 | 58,584 |
| Inventories | 16,848 | 18,355 |
| Program rights and other | 15,340 | 16,687 |
| Total current assets | \$127,592 | \$104,509 |
| Investments | 20,116 | 19,700 |
| Property and equipment, net | 108,761 | 108,196 |
| Intangibles and other assets | 322,957 | 327,524 |
|  | \$579,426 | \$559,929 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| Current liabilities | \$126, 253 | \$116,527 |
| Long-term debt, less current maturities | 75,109 | 75,511 |
| Deferred items | 57,358 | 56,849 |
| Stockholders' equity | 320,706 | 311,042 |
|  | \$579,426 | \$559,929 |

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (In Thousands) 

Three Months Ended December 31:

| CASH PROVIDED BY OPERATIONS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income |  | 15,940 |  | 16,826 |
| Adjustments to reconcile net income to net cash provided by operations: |  |  |  |  |
| Depreciation and amortization |  | 7,720 |  | 5,866 |
| Distributions in excess of current earnings of associated companies | Distributions in excess of current |  |  | 2,026 |
| Other balance sheet changes |  | (395) |  | 4,927 |
| Net cash provided by operations |  | 25,218 |  | 29,645 |
| CASH PROVIDED BY (REQUIRED FOR) INVESTING |  |  |  |  |
| ACTIVITIES |  |  |  |  |
| Acquisitions | \$ | - - |  | $(1,350)$ |
| Purchase of temporary investments |  | (200) |  |  |
| Proceeds from maturities of temporary investments | Proceeds from maturities of temporary |  |  | 8,386 |
| Purchase of property and equipment |  | $(4,346)$ |  | $(3,081)$ |
| Other |  | (931) |  | (815) |
| Net cash provided by (required for) |  |  |  |  |
| CASH (REQUIRED FOR) FINANCING ACTIVITIES |  |  |  |  |
| Purchase of common stock | \$ | (868) |  | $(13,901)$ |
| Other |  | 151 |  | 106 |
| ```Net cash (required for) financing activities``` | \$ | (717) |  | $(13,795)$ |
| Net increase in cash and cash equivalents | \$ | 19,224 |  | 18,990 |
| Cash and cash equivalents: |  |  |  |  |
| Beginning |  | 10,683 |  | 18,784 |
| Ending |  | 29,907 |  | 37,774 |

NOTE 1. BASIS OF PRESENTATION
The information furnished reflects all adjustments, consisting of normal recurring accruals, which are, in the opinion of management, necessary to a fair presentation of the financial position as of December 31, 1995 and the results of operations and cash flows for the three-month periods ended December 31, 1995 and 1994.

NOTE 2. COMMON STOCK SPLIT
On November 9, 1995, the Board of Directors declared a two-for-one stock split on the Company's common stock and Class B common stock effected in the form of a stock dividend payable December 8, 1995, to holders of record on November 20, 1995. All share and per share data is stated to reflect the split.

## NOTE 3. INVESTMENT IN ASSOCIATED COMPANIES

Condensed operating results of unconsolidated associated companies are as follows:
$\left.\begin{array}{lrr} & \begin{array}{c}\text { Three Months Ended } \\ \text { December } 31,\end{array} \\ 1995 & 1994 \\ \text { (In Thousands) } \\ \text { (Unaudited) }\end{array}\right\}$
a. Madison Newspapers, Inc. (50\% owned)
b. Journal-Star Printing Co. (49.75\% owned until March 31, 1995)
c. Quality Information Systems (50\% owned)

NOTE 4. INVENTORIES
Inventories consist of the following:

| December 31, |
| :---: |
| 1995 |
| (In Thousands) |
| (Unaudited) |


| \$ 2,786 | $\$ 3,634$ |
| :---: | :---: |
|  |  |
| 6,881 | 7,554 |
| 7,181 | 7,167 |
| $\$ 16,848$ | $\$ 18,355$ |

LEE ENTERPRISES, INCORPORATED

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL INFORMATION

NOTE 5. CASH FLOWS INFORMATION
The components of other balance sheet changes are:
Three Months Ended December 31, 19951994
(In Thousands)
(Unaudited)
(Increase) in receivables
Decrease in inventories, film
rights and other
Increase (decrease) in accounts
payable, accrued expenses and
unearned income
Increase in income taxes payable
Other
$\$(8,151) \quad \$(7,032)$
$1,969 \quad 2,107$

|  | $(4,209)$ |  | 1,047 |
| :---: | :---: | ---: | ---: |
| 9,265 |  | 8,734 |  |
|  | 731 |  | 71 |
| $\$$ | $(395)$ | $\$$ | 4,927 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Operating results:


## Revenue:

| Newspapers | $\$ 80,425$ | $\$ 69,051$ |
| :--- | ---: | ---: |
| Broadcasting | 30,341 | 29,347 |
| Graphic arts | 15,889 | 14,690 |
|  | $\$ 126,655$ | $\$ 113,088$ |

Income before depreciation and amortization, interest and taxes
(EBITDA):
Newspapers
Broadcasting
Graphic arts
Corporate

| $\$ 26,143$ | $\$ 23,527$ |
| ---: | ---: |
| 9,878 | 13,491 |
| 3,617 | 2,845 |
| $(3,355)$ | $(3,737)$ |
| $\$ 36,283$ | $\$ 36,126$ |
|  |  |
|  |  |
| $\$ 22,593$ | $\$ 20,793$ |
| 6,951 | 11,618 |
| 2,508 | 1,712 |
| $(3,489)$ | $(3,863)$ |
| $\$ 28,563$ | $\$ 30,260$ |

Capital expenditures:

Newspaper
Broadcasting
Graphic arts
Corporate

| $\$$ | 2,013 | $\$$ | 1,367 |
| :--- | ---: | :--- | ---: |
|  | 2,061 |  | 1,673 |
|  | 227 |  | 41 |
|  | 45 |  | -- |
| $\$$ | 4,346 | $\$$ | 3,081 |

There were no significant non-recurring items during the quarter.
The advertising environment was sluggish in the first quarter of the fiscal year and is expected to remain sluggish at least through the second quarter.

On a proforma basis for newspapers owned at the end of fiscal 1995, wholly-owned daily newspaper advertising revenue increased \$1,322,000, 3.0\%. Advertising revenue from local merchants increased \$661,000, 2.4\%. Local "run-of-press" advertising decreased \$142,000, (.7\%) as a result of higher average rates which partially offset a $6.1 \%$ decrease in advertising inches. Local preprint revenue increased \$803,000, 9.6\%. Classified advertising revenue increased \$568,000, 4.8\% as a 3.0\% decrease in units primarily related to weakness in the automotive segment was offset by higher average rates. Circulation revenue increased $\$ 1,065,000,5.6 \%$ as a result of higher rates which offset a 2.0\% decrease in volume. Other revenue at daily newspapers increased \$1,569,000, $24.6 \%$ primarily as a result of increases in commercial printing and other non-traditional products and services.

On a proforma basis for newspapers owned at the end of fiscal 1995, wholly-owned daily newspaper compensation expense increased \$778,000, $3.4 \%$ due primarily to increases in average compensation. Newsprint and ink costs increased $\$ 2,258,000,28.8 \%$. Higher unit costs were offset in part by a $2.3 \%$ decrease in consumption. Other operating expenses exclusive of depreciation and amortization decreased \$214,000, (1.3\%).

Revenues from weekly newspapers, shoppers and specialty publications increased $\$ 382,000,8.0 \%$. Revenue from properties acquired since the beginning of the first quarter of the last fiscal year were not significant.

## Broadcasting:

Exclusive of the effects of the acquisition of SJL of Kansas Corp. revenue for the quarter decreased $\$ 3,371,000$, (11.5\%), as political advertising decreased \$2,905,000, local/regional advertising increased \$595,000, (4.3\%) and national advertising decreased \$50,000, (.6\%). Compensation costs increased $\$ 351,000,4.9 \%$ due primarily to a $9.8 \%$ increase in the number of hours worked which was offset, in part, by a decrease in the average hourly rates. Programming costs for the quarter increased \$411,000, 23.6\% primarily due to higher program acquisition costs. Other operating expenses exclusive of depreciation and amortization increased $\$ 336,000,6.5 \%$ for the quarter.

Graphic Arts:
Graphic arts revenue increased $\$ 1,179,000,8.0 \%$, as decreased unit volume from NAPP's letterpress plate business was offset by higher selling prices, growth in the flexographic printing plate business and revenue from the distribution of flexographic commercial printing plates which commenced in September 1995. Letterpress customers reduced inventory levels and several customers completed conversion to offset or flexographic printing. Revenue from the letterpress business is expected to decrease each year as conversions continue. Operating income increased $\$ 796,000,46.5 \%$ due to the increased sales volume and a reduction in spending on new product initiatives.

Equity in Net Income of Associated Companies:
Equity in net income of associated companies decreased \$859,000. The prior year included $\$ 808,000$ of equity in net income of Journal-Star Printing Co.

Financial Expense and Income Taxes:
Interest expense was reduced due to payments on long-term debt offset, in part, by $\$ 15,000,000$ of short-term borrowings to finance the acquisition of SJL of Kansas Corp.

Income taxes were $39.9 \%$ and $39.5 \%$ of pre-tax income for the quarters ended December 31, 1995 and 1994, respectively. The increase in the effective income tax rate was due to an increase in nondeductible intangible asset amortizations.

## Liquidity and Capital Resources:

Cash provided by operations, which is the Company's primary source of liquidity, generated $\$ 25,218,000$ for the quarter. Available cash balances, cash flow from operations and bank lines-of-credit provide adequate liquidity. Covenants related to the Company's credit agreements are not considered restrictive to operations and anticipated stockholder dividends.

LEE ENTERPRISES, INCORPORATED

PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits:

Exhibit "A" - Computation of Earnings Per Share
(b) The following report on Form $8-\mathrm{K}$ was filed during the three months ended December 31, 1995.

Date of report: December 5, 1995
Item: 5 - Announce the declaration of the two-for-one stock split
Financial statements filed: none

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LEE ENTERPRISES, INCORPORATED
/s/G. C. Wahlig
G. C. Wahlig, Chief Accounting Officer

COMPUTATION OF EARNINGS PER COMMON SHARE
(In Thousands Except Per Share Data)

| Three Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 1995 |  | 1994 |
| (Unaudited) |  |  |  |
| \$ | 15,940 |  | 16,826 |
|  | 47,378 |  | 45,218 |
|  | 919 |  | 598 |
|  | 48,297 |  | 45,816 |
| \$ | . 33 | \$ | . 37 |

Net income applicable to common shares
Shares:

Weighted average common shares outstanding
Dilutive effect of certain stock options
Average common shares outstanding as adjusted
Earnings per common share
\$ . 33 \$ . 37

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACED FROM THE DECEMBER 31, 1995 10-Q OF LEE ENTERPRISES, INCORPORATED AND IS QUALIFIED IN ITS ENTIRETY TO REFERENCE TO SUCH FINANCIAL STATEMENTS

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3-MOS
    SEP-30-1996
        DEC-31-1995
            29,907
                    200
            69,597
                4,300
                16,848
            127,592
                                    257,481
            148,720
            579,426
    126,253
            0
                                    75,109
                    0
                    94,796
            225,910
579,426
                                    126,655
    126,655
                08,092
                    0
                    0
    2,555
        26,535
                            10,595
        15,940
            0
            0
                    0
            15,940
                    . 33
            . 33
```

