# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

[x] Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934
For Quarter Ended December 31, 1995

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[] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 1-6227

Lee Enterprises, Incorporated

A Delaware Corporation

I.D. #42-0823980

215 N. Main Street, Davenport, Iowa 52801

Phone: (319) 383-2100

Indicate by a check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Class

Outstanding at December 31, 1995

Common Stock, \$2.00 par value Class "B" Common Stock, \$2.00 par value 34, 363, 227

13,034,885

PART I. FINANCIAL INFORMATION

## CONSOLIDATED STATEMENTS OF INCOME (In Thousands Except Per Share Data)

	1995	1994
	(Unaudited)	
Three Months Ended December 31:		
Operating revenue: Newspaper:		
Advertising	\$ 45,201	\$ 37,721
Circulation	20,184	17,076
Other	13,126	
Broadcasting	30,341	29,347
Graphic arts	15,882	14,703
Equity in net income of	-,	,
associated companies	1,921	2,780
·	\$126,655	\$113,088
Operating expenses:		
Compensation costs	\$ 41,638	\$ 36,254
Newsprint and ink	10,215	6,776
Depreciation	3,947	2,845
Amortization of intangibles	3,773	3,021
0ther	38,519	33,932
	\$ 98,092	\$ 82,828
Operating income	\$ 28,563	\$ 30,260
operacing income	Ψ 20,000	Ψ 00/200
Financial (income) expense,		
net:		
Financial (income)	\$ (527)	
Financial expense	2,555	
	\$ 2,028	\$ 2,445
Income before taxes		
on income	\$ 26,535	\$ 27,815
Income taxes	10,595	10,989
Net income	\$ 15,940	\$ 16,826
Weighted average number of	40.00=	45 040
shares	48,297	45,816
Earnings per share	\$ .33	\$ .37
Dividends per share	\$ .12	\$ .11
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## CONDENSED CONSOLIDATED BALANCE SHEETS (In Thousands)

	1995	September 30, 1995 dited)
ASSETS		
Cash and cash equivalents Temporary investments Accounts receivable, net Inventories Program rights and other Total current assets	\$ 29,907 200 65,297 16,848 15,340 \$127,592	\$ 10,683 200 58,584 18,355 16,687 \$104,509
Investments Property and equipment, net Intangibles and other assets	20,116 108,761 322,957 \$579,426	19,700 108,196 327,524 \$559,929
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities Long-term debt, less current maturities Deferred items Stockholders' equity	\$126,253 75,109 57,358 320,706 \$579,426	\$116,527 75,511 56,849 311,042 \$559,929

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	;	1995 (Unaudi	te	1994 d)
Three Months Ended December 31:		•		•
CASH PROVIDED BY OPERATIONS  Net income  Adjustments to reconcile net income to net  cash provided by operations:	\$ :	15,940	\$	16,826
Depreciation and amortization Distributions in excess of current		7,720		5,866
earnings of associated companies Other balance sheet changes Net cash provided by operations	\$	1,953 (395) 25,218		2,026 4,927 29,645
CASH PROVIDED BY (REQUIRED FOR) INVESTING ACTIVITIES				
Acquisitions  Purchase of temporary investments  Proceeds from maturities of temporary	\$	 (200)	\$	(1,350)
investments Purchase of property and equipment Other		200 (4,346) (931)		8,386 (3,081) (815)
Net cash provided by (required for) investing activities	\$	(5,277)	\$	3,140
CASH (REQUIRED FOR) FINANCING ACTIVITIES Purchase of common stock Other	\$	(868) 151	\$	(13,901) 106
Net cash (required for) financing activities	\$	(717)	\$	(13,795)
Net increase in cash and cash equivalents	\$ :	19,224	\$	18,990
Cash and cash equivalents: Beginning	;	10,683		18,784
Ending	\$	29,907	\$	37,774

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL INFORMATION

#### NOTE 1. BASIS OF PRESENTATION

The information furnished reflects all adjustments, consisting of normal recurring accruals, which are, in the opinion of management, necessary to a fair presentation of the financial position as of December 31, 1995 and the results of operations and cash flows for the three-month periods ended December 31, 1995 and 1994.

## NOTE 2. COMMON STOCK SPLIT

On November 9, 1995, the Board of Directors declared a two-for-one stock split on the Company's common stock and Class B common stock effected in the form of a stock dividend payable December 8, 1995, to holders of record on November 20, 1995. All share and per share data is stated to reflect the split.

### NOTE 3. INVESTMENT IN ASSOCIATED COMPANIES

Condensed operating results of unconsolidated associated companies are as follows:

	Decemb 1995 (In Tho	,
Revenues	\$ 19,291	\$ 26,891
Operating expenses, except		
depreciation and amortization	12,727	17,459
Depreciation and amortization	460	611
Operating income	6,104	8,821
Financial income	308	495
Income before income taxes	6,412	9,316
Income taxes	2,569	3,748
Net income	3,843	5,568

- a. Madison Newspapers, Inc. (50% owned)
- b. Journal-Star Printing Co. (49.75% owned until March 31, 1995)
- c. Quality Information Systems (50% owned)

### NOTE 4. INVENTORIES

Inventories consist of the following:

	December 31, 1995	September 30, 1995		
	(In Thousands) (Unaudited)			
Newsprint Media products and services:	\$ 2,786	\$ 3,634		
Raw material	6,881	7,554		
Finished goods	7,181	7,167		
	\$ 16,848	\$ 18,355		

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL INFORMATION

## NOTE 5. CASH FLOWS INFORMATION

The components of other balance sheet changes are:

	19	ree Mont Decembe 995 (In Thou (Unauc	er 3 usan	1, 1994 ds)
(Increase) in receivables Decrease in inventories, film	\$ (8	8,151)	\$	(7,032)
rights and other	-	1,969		2,107
Increase (decrease) in accounts payable, accrued expenses and				
unearned income	(4	4,209)		1,047
Increase in income taxes payable	9	9,265		8,734
Other		731		71
	\$	(395)	\$	4,927

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Operating results:

	Three Months Ended December 31, 1995 1994 (Dollar Amounts in Thousands Except For Per Share Data)
Revenue	\$126,655 \$113,088
Percent change	12.0%
Income before depreciation and amortization, interest and taxes (EBITDA) Percent change	36,283 36,126 .4%
Operating income	28,563 30,260
Percent change	(5.6%)
Net income Percent change	15,940 16,826 (5.3%)
Earnings per share	\$ .33 \$ .37
Percent change	(10.8%)

As if acquisition of Journal-Star Printing Co. and SJL of Kansas Corp. had occurred on October 1, 1994.

## Proforma:

Revenue Percent change	\$126,655 1.4%	\$124,961
Income before depreciation and amortization, interest and taxes (EBITDA) Percent change	36,283 (9.0%)	39,892
Operating income Percent change	28,563 12.2%	32,536
Net income Percent change	15,940 (8.5%)	17,425
Earnings per share Percent change	\$ .33 (5.7%)	\$ .35

Operations by line of business are as follows:

	Three Months Ended December 31, 1995 1994 (In Thousands)		
Revenue: Newspapers Broadcasting Graphic arts	\$ 80,425 \$ 69,051 30,341 29,347 15,889 14,690 \$126,655 \$113,088		
Income before depreciation and amortization, interest and taxes (EBITDA): Newspapers Broadcasting Graphic arts Corporate	\$ 26,143  \$ 23,527 9,878  13,491 3,617  2,845 (3,355)  (3,737) \$ 36,283  \$ 36,126		
Operating income: Newspapers Broadcasting Graphic arts Corporate and other	\$ 22,593 \$ 20,793 6,951 11,618 2,508 1,712 (3,489) (3,863) \$ 28,563 \$ 30,260		
Capital expenditures: Newspaper Broadcasting Graphic arts Corporate	\$ 2,013 \$ 1,367 2,061 1,673 227 41 45 \$ 4,346 \$ 3,081		

There were no significant non-recurring items during the quarter.

The advertising environment was sluggish in the first quarter of the fiscal year and is expected to remain sluggish at least through the second quarter.

#### Newspapers:

On a proforma basis for newspapers owned at the end of fiscal 1995, wholly-owned daily newspaper advertising revenue increased \$1,322,000, 3.0%. Advertising revenue from local merchants increased \$661,000, 2.4%. Local "run-of-press" advertising decreased \$142,000, (.7%) as a result of higher average rates which partially offset a 6.1% decrease in advertising inches. Local preprint revenue increased \$803,000, 9.6%. Classified advertising revenue increased \$568,000, 4.8% as a 3.0% decrease in units primarily related to weakness in the automotive segment was offset by higher average rates. Circulation revenue increased \$1,065,000, 5.6% as a result of higher rates which offset a 2.0% decrease in volume. Other revenue at daily newspapers increased \$1,569,000, 24.6% primarily as a result of increases in commercial printing and other non-traditional products and services.

On a proforma basis for newspapers owned at the end of fiscal 1995, wholly-owned daily newspaper compensation expense increased \$778,000, 3.4% due primarily to increases in average compensation. Newsprint and ink costs increased \$2,258,000, 28.8%. Higher unit costs were offset in part by a 2.3% decrease in consumption. Other operating expenses exclusive of depreciation and amortization decreased \$214,000, (1.3%).

Revenues from weekly newspapers, shoppers and specialty publications increased \$382,000, 8.0%. Revenue from properties acquired since the beginning of the first quarter of the last fiscal year were not significant.

### Broadcasting:

Exclusive of the effects of the acquisition of SJL of Kansas Corp. revenue for the quarter decreased \$3,371,000, (11.5%), as political advertising decreased \$2,905,000, local/regional advertising increased \$595,000, (4.3%) and national advertising decreased \$50,000, (.6%). Compensation costs increased \$351,000, 4.9% due primarily to a 9.8% increase in the number of hours worked which was offset, in part, by a decrease in the average hourly rates. Programming costs for the quarter increased \$411,000, 23.6% primarily due to higher program acquisition costs. Other operating expenses exclusive of depreciation and amortization increased \$336,000, 6.5% for the quarter.

### Graphic Arts:

Graphic arts revenue increased \$1,179,000, 8.0%, as decreased unit volume from NAPP's letterpress plate business was offset by higher selling prices, growth in the flexographic printing plate business and revenue from the distribution of flexographic commercial printing plates which commenced in September 1995. Letterpress customers reduced inventory levels and several customers completed conversion to offset or flexographic printing. Revenue from the letterpress business is expected to decrease each year as conversions continue. Operating income increased \$796,000, 46.5% due to the increased sales volume and a reduction in spending on new product initiatives.

## Equity in Net Income of Associated Companies:

Equity in net income of associated companies decreased \$859,000. The prior year included \$808,000 of equity in net income of Journal-Star Printing Co.

### Financial Expense and Income Taxes:

Interest expense was reduced due to payments on long-term debt offset, in part, by \$15,000,000 of short-term borrowings to finance the acquisition of SJL of Kansas Corp.

Income taxes were 39.9% and 39.5% of pre-tax income for the quarters ended December 31, 1995 and 1994, respectively. The increase in the effective income tax rate was due to an increase in nondeductible intangible asset amortizations.

## Liquidity and Capital Resources:

Cash provided by operations, which is the Company's primary source of liquidity, generated \$25,218,000 for the quarter. Available cash balances, cash flow from operations and bank lines-of-credit provide adequate liquidity. Covenants related to the Company's credit agreements are not considered restrictive to operations and anticipated stockholder dividends.

#### PART II. OTHER INFORMATION

## Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

Exhibit "A" - Computation of Earnings Per Share

(b) The following report on Form 8-K was filed during the three months ended December 31, 1995.

Date of report: December 5, 1995

Item: 5 - Announce the declaration of the two-for-one stock

split

Financial statements filed: none

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LEE ENTERPRISES, INCORPORATED

DATE 2/08/96

/s/G. C. Wahlig
G. C. Wahlig, Chief Accounting
 Officer

## PART I. EXHIBIT "A"

## COMPUTATION OF EARNINGS PER COMMON SHARE (In Thousands Except Per Share Data)

	Three Months Ended December 31, 1995 1994 (Unaudited)		
Net income applicable to common shares	\$ 15,	940	16,826
Shares: Weighted average common shares outstanding Dilutive effect of certain stock options Average common shares outstanding as adjusted	47, 48,	919	45,218 598 45,816
Earnings per common share	\$	.33	.37

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACED FROM THE DECEMBER 31, 1995 10-Q OF LEE ENTERPRISES, INCORPORATED AND IS QUALIFIED IN ITS ENTIRETY TO REFERENCE TO SUCH FINANCIAL STATEMENTS

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            DEC-31-1995
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                  16,848
            127,592
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