UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q
[x] Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934
For Quarter Ended December 31, 1994
OR
[ ] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Commission File Number 1-6227
Lee Enterprises, Incorporated
A Delaware Corporation
I.D. \#42-0823980

215 N. Main Street, Davenport, Iowa 52801
Phone: (319) 383-2100
Indicate by a check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Class Outstanding at December 31, 1994

Common Stock, $\$ 2.00$ par value
Class "B" Common Stock, \$2.00 par value

15, 721, 055
6, 663, 220

PART I. FINANCIAL INFORMATION

Item 1.

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LEE ENTERPRISES, INCORPORATED
CONSOLIDATED STATEMENTS OF INCOME
(In Thousands Except Per Share Data)
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Three Months Ended December 31:
Operating revenue:
Newspaper:
Advertising \$ 37,721 \$ 35,008
Circulation 17, 076

16,442

## Other

Broadcasting
Media products and services
Equity in net income of associated companies
Operating expenses:
Compensation costs
Newsprint and ink
Depreciation
Amortization of intangibles
Other

Operating income
Financial (income) expense, net:
Financial (income)
Financial expense

Income before taxes on income
Income taxes
Net income
Weighted average number of shares
Earnings per share
Dividends per share

|  | 11,461 | 9,330 |
| :---: | :---: | :---: |
|  | 29,347 | 22,934 |
|  | 14,703 | 15,632 |
|  | 2,780 | 2,741 |
|  | 113,088 | \$102,087 |
| \$ | 36,254 | \$ 34,103 |
|  | 6,776 | 5,856 |
|  | 2,845 | 2,683 |
|  | 3,021 | 3,160 |
|  | 33,932 | 31,246 |
| \$ | 82,828 | \$ 77,048 |
| \$ | 30,260 | \$ 25,039 |
| \$ | (811) | \$ (709) |
|  | 3,256 | 3,732 |
| \$ | 2,445 | \$ 3,023 |
| \$ | 27,815 | \$ 22,016 |
|  | 10,989 | 8,699 |
| \$ | 16,826 | \$ 13,317 |
|  | 22,908 | 23,462 |
| \$ | . 73 | . 57 |
| \$ | . 22 | \$ . 21 |

```
December 31, September 30,
    1994
    1994
    (Unaudited)
```

ASSETS

| Cash and cash equivalents | $\$ 37,774$ | $\$ 18,784$ |
| :--- | ---: | ---: |
| Temporary investments | 30,473 | 38,859 |
| Accounts receivable, net | 53,202 | 48,339 |
| Inventories | 11,250 | 13,147 |
| Film rights and other | 14,753 | 16,578 |
| Total current assets | $\$ 147,452$ | $\$ 135,707$ |
|  |  |  |
| Investments, associated companies | 22,112 | 21,969 |
| Property and equipment, net | 82,482 | 82,164 |
| Intangibles and other assets | 234,711 | 234,861 |
|  | $\$ 486,757$ | $\$ 474,701$ |

LIABILITIES AND STOCKHOLDERS' EQUITY

| Current liabilities | $\$ 112,217$ | $\$ 99,730$ |
| :--- | ---: | ---: |
| Long-term debt, less current maturities | 100,015 | 98,641 |
| Deferred items | 33,733 | 34,400 |
| Stockholders' equity | 240,792 | 241,930 |
|  | $\$ 486,757$ | $\$ 474,701$ |

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (In Thousands) 

1994 (Unaudited) 1993
(Unaudited)
Three Months Ended December 31:
CASH PROVIDED BY OPERATIONS

Net income
Adjustments to reconcile net income to net cash provided by operations: Depreciation and amortization Distributions in excess of current earnings of associated companies Other balance sheet changes Net cash provided by operations

CASH PROVIDED BY (REQUIRED FOR) INVESTING
ACTIVITIES
Acquisitions
Purchase of temporary investments
Proceeds from maturities of temporary investments
Purchase of property and equipment Net cash provided by (required for) investing activities

CASH (REQUIRED FOR) FINANCING ACTIVITIES
Purchase of common stock
Payment of debt
Other
Net cash (required for) financing activities

Net increase in cash and cash equivalents

Cash and cash equivalents:
Beginning
Ending

| $\$ 16,826$ | $\$ 13,317$ |
| ---: | ---: | ---: |
|  |  |
| 5,866 | 5,843 |
| 2,026 | 1,734 |
| 4,927 | 7,382 |
| $\$ 29,645$ | $\$ 28,276$ |

\$ $(1,350) \quad \$(2,370)$

8,386 21,900 $(3,081) \quad(4,015)$
\$ 3,955 \$ 22,985 )
\$ $(13,901) \quad \$ \quad(805)$
(709)
$\$(14,610) \quad \$ \quad(873)$
\$ 18,990 \$ 4,418

18,784
17, 072
\$ 37,774 \$ 21,490

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL INFORMATION

NOTE 1. BASIS OF PRESENTATION
The information furnished reflects all adjustments, consisting of normal recurring accruals, which are, in the opinion of management, necessary to a fair presentation of the financial position as of December 31, 1994 and the results of operations and cash flows for the three-month periods ended December 31, 1994 and 1993.

## NOTE 2. INVESTMENT IN ASSOCIATED COMPANIES

Condensed operating results of unconsolidated associated companies are as follows:

|  | Three Months Ended <br> December 31, |  |
| :--- | ---: | ---: |
|  | 1994 <br> (In Thousands) <br> (Unaudited) |  |
|  |  |  |
| Revenues | $\$ 26,891$ | $\$ 25,864$ |
| Operating expenses, except |  |  |
| depreciation and amortization | 17,459 | 16,707 |
| Depreciation and amortization | 611 | 492 |
| Operating income | 8,821 | 8,665 |
| Financial income | 495 | 445 |
| Income before income taxes | 9,316 | 9,110 |
| Income taxes | 3,748 | 3,606 |
| Net income | 5,568 | 5,504 |

a. Madison Newspaper, Inc. (50\% owned)
b. Journal-Star Printing Co. (49.75\% owned)
c. Quality Information Systems (50\% owned)

NOTE 3. INVENTORIES
Inventories consist of the following:


NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL INFORMATION

NOTE 4. CASH FLOWS INFORMATION
The components of other balance sheet changes are:

Three Months Ended December 31,
19941993
(In Thousands)
(Unaudited)
(Increase) in receivables
Decrease in inventories, film rights and other
Increase in accounts payable, accrued expenses and unearned income
Other, primarily deferred items
$\$(7,032) \quad \$(3,133)$
$2,107 \quad 2,300$

1,047 833
8,734 8,132
(750)
\$ 4,927 \$ 7,382

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Operating results:

Revenue
Percent change

Operating expenses
Percent change
Operating income
Percent change

Net income
Percent change
Earnings per share
Percent change

Operations by line of business are as follows:

Revenue:
Newspapers
Broadcasting
Media products and services

Operating income:
Newspapers
Broadcasting
Media products and services
Corporate and other

Depreciation and amortization:
Newspapers
Broadcasting
Media products and services
Corporate

Capital expenditures:
Newspaper
Broadcasting
Media products and services

$28.1 \%$

Three Months Ended
December 31,
19941993
(In Thousands)
\$ 69, 051 \$ 63,468
29,347 22,934
14,690 15,685
\$113, 088 \$102, 087

| $\$ 20,793$ | $\$ 19,904$ |  |
| :---: | ---: | ---: |
| 11,618 |  | 5,806 |
| 1,712 |  | 2,832 |
|  | $(3,863)$ |  |
| $\$ 30,260$ | $\$ 25,503)$ |  |
|  |  | 25,039 |


| $\$$ | 2,734 | $\$$ | 2,659 |
| :--- | ---: | ---: | ---: |
|  | 1,873 |  | 1,848 |
|  | 1,133 |  | 1,212 |
|  | 126 |  | 124 |
| $\$$ | 5,866 | $\$$ | 5,843 |
|  |  |  |  |
| $\$$ | 1,367 | $\$$ | 3,105 |
|  | 1,673 |  | 844 |
|  | 41 |  | 66 |
| $\$$ | 3,081 | $\$$ | 4,015 |

There were no significant non-recurring items during the quarter.

Wholly-owned daily newspaper advertising revenue increased $\$ 2,846,000$, 8.1\%. Advertising revenue from local merchants increased \$1,788,000, 8.1\%. Local "run-of-press" advertising increased \$1,156,000 as a result of higher average rates and a $3.6 \%$ increase in advertising inches. Local preprint units were up $8.8 \%$ while revenue increased $\$ 632,000,9.4 \%$. Classified advertising revenue increased $\$ 1,173,000,13.2 \%$ as a result of a $5.0 \%$ increase in units in the recruitment and private party segments which offset weakness in the automotive and real estate segments and higher average rates. Circulation revenue increased $\$ 634,000,3.9 \%$ as a result of higher rates which offset a .7\% decrease in volume. Other revenue at daily newspapers increased $\$ 1,225,000,38.2 \%$ primarily as a result of increases in commercial printing, target marketing and other non-traditional products and services.

Wholly-owned daily newspaper compensation expense increased $\$ 1,144,000$, $6.0 \%$ due primarily to increases in average compensation. Newsprint and ink costs increased $\$ 909,000,15.8 \%$. Higher unit costs represented $80 \%$ of the increase with the balance attributable to an increase in newsprint used by newspapers due to advertising and commercial printing volume increases. Other cash costs increased \$1,900,000, $15.5 \%$ which includes the costs of new non-traditional products and services.

Revenues from weekly newspapers, shoppers and specialty publications increased $\$ 847,000,21.4 \%$. Revenue from properties acquired since the beginning of the first quarter of the last fiscal year accounted for substantially all of the increase.

Broadcasting:
Revenue for the quarter increased $\$ 6,413,000,28.0 \%$ as political advertising increased \$3,837,000, local/regional advertising increased \$845,000, $6.5 \%$ and national advertising increased \$1,244,000, 16.2\%. Compensation costs increased $\$ 449,000,5.3 \%$ due primarily to an increase in average compensation and a $2.7 \%$ increase in the number of hours worked. Programming costs for the quarter declined $\$ 212,000$ primarily due to lower program acquisition costs. Other cash costs increased $\$ 336,000,6.8 \%$ for the quarter.

## Media Products and Services:

Media products and services revenue decreased \$995,000, 6.3\% as decreased unit volume from NAPP's letterpress plate business was only partially offset by higher selling prices and growth in the flexographic printing plate business. Letterpress customers reduced inventory levels and several customers completed conversion to offset or flexographic printing. Revenue from the letterpress business is expected to decrease each year as conversions continue. Operating income decreased \$1,120,000, 39.6\% due to a lower level and some continuing new product initiatives.

Equity in Net Income of Associated Companies:
Equity in net income of associated companies decreased \$39,000. An increase in the net income of associated newspaper companies of $\$ 105,000$ was offset by a reduction in income earned by 50\%-owned strategic alliances.

Interest expense was reduced due to payments on long-term debt.
Income taxes were $39.5 \%$ of pretax income for the quarters ended December 31, 1994 and 1993.

Liquidity and Capital Resources:

Cash provided by operations, which is the Company's primary source of liquidity, generated $\$ 29,645,000$ for the quarter. Available cash balances and cash flow from operations provide adequate liquidity. Covenants related to the Company's credit agreements are not considered restrictive to operations and anticipated stockholder dividends.

Item 5. Other Materially Important Events
A letter of intent was executed on February 6, 1995 for the acquisition by Lee Enterprises, Incorporated of $50.25 \%$ (3,015 shares) of the common stock of Journal-Star Printing Co., a Nebraska corporation, from Journal Limited Partnership, a Nebraska limited partnership. Journal-Star Printing Co. publishes the Lincoln Star, the Lincoln Journal, the Saturday Journal-Star, and the Sunday Journal and Star; owns all of the outstanding stock of Plattsmouth Journal Company, publisher of the Plattsmouth (Nebraska) Journal; and is engaged in the delivery of related printing and publishing products and services, all in Lincoln, Nebraska.

The acquisition will be accomplished by merger of Journal-Star Printing Co. into a subsidiary of Lee to be formed. In exchange for the shares of Journal-Star Printing Co. owned by Journal Limited Partnership, Lee will issue shares of its Common Stock having an approximate value of $\$ 58.3$ million. Journal-Star will also make certain nonmaterial payments to Journal Limited Partnership in exchange for the assignment or cancellation of certain outstanding contracts.

The transaction is subject to approval of the Federal Trade Commission and the United States Department of Justice pursuant to the requirements of the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended. Subject to such approval, the parties contemplate closing of the transaction on March 31, 1995.

The transaction does not require the approval of Lee's stockholders. Common shares issued by Lee are presently authorized but unissued shares of the Company and will be "restricted shares" in the hands of Journal Limited Partnership until registration under the Securities Act of 1933 is requested.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits:

Exhibit "A" - Computation of Earnings Per Share
(b) There were no reports on Form 8-K during the quarter for which this report is filed.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LEE ENTERPRISES, INCORPORATED

DATE
G.C. Wahlig, Chief Accounting Officer

## LEE ENTERPRISES, INCORPORATED

## PART I. EXHIBIT "A"

Computation of Earnings Per Common Share (In Thousands Except Per Share Amounts)

| Net income applicable to common shares | $\$ 16,826$ | $\$ 13,317$ |
| :--- | ---: | ---: |
| Shares: |  |  |
| Weighted average common shares outstanding | 22,609 | 23,103 |
| Dilutive effect of certain stock options | 299 | 359 |
| Average common shares outstanding as adjusted | 22,908 | 23,462 |
| Earnings per common share | $\$$ | .73 |

THIS SCHEDULE CONTINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE DECEMBER 31, 1994 FINANCIAL STATEMENTS OF LEE ENTERPRISES INCOMEPORATED AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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3-MOS
            SEP-30-1995
            DEC-31-1994
                                    68,247
                                    0
            53,202
                                    4,600
                                    11,250
            147,452
                                    223,603
            141,121
            486,757
            112,217
                                    100,015
                                    44,769
            0
                                    0
                                    196,023
486,757
            113,088 110,308
                            0
                            0
            82,828
            0
            3,256
            27,815
                10,989
            16,826
                0
                    0
                    0
            16,826
                    .73
                    .73
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