## For The Quarterly Period Ended June 30, 2007

OR
$\square$ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-6227

## LEE ENTERPRISES, INCORPORATED

(Exact name of Registrant as specified in its Charter)
Delaware 42-0823980
(State or other jurisdiction of
(I.R.S. Employer Identification No.) incorporation or organization)

201 N. Harrison Street, Suite 600, Davenport, Iowa 52801 (Address of principal executive offices)
(563) 383-2100
(Registrant's telephone number, including area code)
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\mathbb{N o}$

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

$$
\text { Large accelerated filer } \boxtimes \quad \text { Accelerated filer } \square \quad \text { Non-accelerated filer }
$$

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $\square$ No $\boxtimes$
As of June 30, 2007, 39,936,554 shares of Common Stock and 6,249,093 shares of Class B Common Stock of the Registrant were outstanding.

## FORWARD LOOKING STATEMENTS

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## FORWARD-LOOKING STATEMENTS

The Private Securities Litigation Reform Act of 1995 provides a "Safe Harbor" for forward-looking statements. This report contains information that may be deemed forward-looking that is based largely on the Company's current expectations, and is subject to certain risks, trends and uncertainties that could cause actual results to differ materially from those anticipated. Among such risks, trends and other uncertainties are changes in advertising demand, newsprint prices, energy costs, interest rates, labor costs, legislative and regulatory rulings and other results of operations or financial conditions, difficulties in integration of acquired businesses or maintaining employee and customer relationships, increased capital and other costs and other risks detailed from time to time in the Company's publicly filed documents including the Company Annual Report on Form 10-K for the year ended September 30, 2006. The words "may," "will," "would," "could," "believes," "expects," "anticipates," "intends," "plans," "projects," "considers" and similar expressions generally identify forward-looking statements. Readers are cautioned not to place undue reliance on such forward-looking statements, which are made as of the date of this report. The Company does not undertake to publicly update or revise its forward-looking statements.

## PART I FINANCIAL INFORMATION

Item 1. Financial Statements
LEE ENTERPRISES, INCORPORATED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (Unaudited)

|  | Three Months Ended June 30 |  | Nine Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| (Thousands, Except Per Common Share Data) | 2007 | 2006 | 2007 | 2006 |
| Operating revenue: |  |  |  |  |
| Advertising | \$218,910 | \$226,000 | \$651,892 | \$658,216 |
| Circulation | 49,917 | 51,644 | 152,307 | 154,134 |
| Other | 12,548 | 12,900 | 39,326 | 36,629 |
| Total operating revenue | 281,375 | 290,544 | 843,525 | 848,979 |
| Operating expenses: |  |  |  |  |
| Compensation | 107,898 | 108,338 | 330,578 | 328,654 |
| Newsprint and ink | 27,077 | 30,766 | 85,412 | 89,437 |
| Depreciation | 7,993 | 8,578 | 25,032 | 24,617 |
| Amortization of intangible assets | 15,067 | 19,330 | 45,207 | 47,101 |
| Other operating expenses | 73,243 | 69,852 | 218,785 | 207,228 |
| Curtailment gains | - | - | $(3,731)$ | - |
| Early retirement program |  | - |  | 8,654 |
| Transition costs |  | 1,677 |  | 2,830 |
| Total operating expenses | 231,278 | 238,541 | 701,283 | 708,521 |
| Equity in earnings of associated companies | 4,517 | 4,847 | 16,327 | 16,167 |
| Operating income | 54,614 | 56,850 | 158,569 | 156,625 |
| Non-operating income (expense): |  |  |  |  |
| Financial income | 2,491 | 1,579 | 5,522 | 4,545 |
| Financial expense | $(22,027)$ | $(23,567)$ | $(68,006)$ | $(71,298)$ |
| Other, net | (21) | - | (21) |  |
| Total non-operating expense, net | $(19,557)$ | $(21,988)$ | $(62,505)$ | $(66,753)$ |
| Income before income taxes | 35,057 | 34,862 | 96,064 | 89,872 |
| Income tax expense | 12,376 | 13,177 | 33,945 | 32,829 |
| Minority interest | 371 | 369 | 1,175 | 892 |
| Income from continuing operations | 22,310 | 21,316 | 60,944 | 56,151 |
| Discontinued operations, net | 181 | 1,401 | 89 | 3,765 |
| Net income | 22,491 | 22,717 | 61,033 | 59,916 |
| Other comprehensive income (loss), net | 384 | 1,179 | (453) | 4,255 |
| Comprehensive income | \$ 22,875 | \$ 23,896 | \$ 60,580 | \$ 64,171 |
| Earnings per common share: |  |  |  |  |
| Basic: |  |  |  |  |
| Continuing operations | \$0.49 | \$0.47 | \$1.34 | \$1.24 |
| Discontinued operations | - | 0.03 | - | 0.08 |
| Net income | \$0.49 | \$0.50 | \$1.34 | \$1.32 |
| Diluted: |  |  |  |  |
| Continuing operations | \$0.49 | \$0.47 | \$1.33 | \$1.23 |
| Discontinued operations |  | 0.03 | - | 0.08 |
| Net income | \$0.49 | \$0.50 | \$1.33 | \$1.32 |
| Dividends per common share | \$0.18 | \$0.18 | \$0.54 | \$0.54 |

The accompanying Notes are an integral part of the Consolidated Financial Statements.

## LEE ENTERPRISES, INCORPORATED

## CONSOLIDATED BALANCE SHEETS

 (Unaudited)| (Thousands, Except Per Share Data) | $\begin{gathered} \hline \text { June } 30 \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { September } 30 \\ 2006 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current assets: |  |  |
| Cash and cash equivalents | \$ 9,221 | \$ 8,638 |
| Accounts receivable, net | 110,765 | 115,353 |
| Receivable from associated companies | - | 1,563 |
| Receivable from sales of discontinued operations | - | 20,700 |
| Inventories | 12,784 | 19,271 |
| Assets of discontinued operations | - | 342 |
| Other | 18,806 | 18,545 |
| Total current assets | 151,576 | 184,412 |
| Investments | 214,078 | 219,091 |
| Restricted cash and investments | 107,310 | 96,060 |
| Property and equipment, net | 321,591 | 327,252 |
| Goodwill | 1,500,464 | 1,498,830 |
| Other intangible assets, net | 935,708 | 980,912 |
| Other | 20,502 | 23,252 |
| Total assets | \$3,251,229 | \$3,329,809 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| Current liabilities: |  |  |
| Current maturities of long-term debt | \$ 47,500 | \$ 35,375 |
| Accounts payable | 33,368 | 38,129 |
| Compensation and other accrued liabilities | 81,714 | 58,457 |
| Income taxes payable | 13,831 | 22,634 |
| Dividends payable | 6,675 | 6,581 |
| Unearned revenue | 40,168 | 38,624 |
| Liabilities of discontinued operations | - | 523 |
| Total current liabilities | 223,256 | 200,323 |
| Long-term debt, net of current maturities | 1,394,187 | 1,510,459 |
| Pension obligations | 32,216 | 38,420 |
| Postretirement and postemployment benefit obligations | 99,486 | 100,231 |
| Deferred items | 459,022 | 481,679 |
| Other | 8,833 | 8,072 |
| Total liabilities | 2,217,000 | 2,339,184 |
| Stockholders' equity: |  |  |
| Serial convertible preferred stock, no par value; authorized 500 shares; none issued | - | - |
| Common Stock, \$2 par value; authorized 120,000 shares; issued and outstanding: |  |  |
| June 30, 2007 39,937 shares; |  |  |
| September 30, 2006 39,487 shares | 79,874 | 78,974 |
| Class B Common Stock, \$2 par value; authorized 30,000 shares; issued and outstanding: |  |  |
| June 30, 2007 6,249 shares; |  |  |
| September 30, 2006 6,394 shares | 12,498 | 12,788 |
| Additional paid-in capital | 131,009 | 123,738 |
| Retained earnings | 808,123 | 771,947 |
| Accumulated other comprehensive income | 2,725 | 3,178 |
| Total stockholders' equity | 1,034,229 | 990,625 |
| Total liabilities and stockholders' equity | \$3,251,229 | \$3,329,809 |

The accompanying Notes are an integral part of the Consolidated Financial Statements.

LEE ENTERPRISES, INCORPORATED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

|  | Nine Months Ended <br> June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (Thousands) |  | 2007 |  | 2006 |
| Cash provided by (required for) operating activities: |  |  |  |  |
| Net income | \$ | 61,033 | \$ | 59,916 |
| Results of discontinued operations |  | 89 |  | 3,765 |
| Income from continuing operations |  | 60,944 |  | 56,151 |
| Adjustments to reconcile income from continuing operations to net cash provided by operating activities of continuing operations: |  |  |  |  |
| Depreciation and amortization |  | 70,239 |  | 71,718 |
| Stock compensation expense |  | 5,655 |  | 5,924 |
| Amortization of debt fair value adjustment |  | $(5,647)$ |  | $(5,356)$ |
| Distributions greater (less) than current earnings of associated companies |  | (49) |  | (44) |
| Other, net |  | $(7,025)$ |  | 29,884 |
| Net cash provided by operating activities of continuing operations |  | 124,117 |  | 158,277 |
| Cash provided by (required for) investing activities of continuing operations: |  |  |  |  |
| Purchases of property and equipment |  | $(20,623)$ |  | $(19,644)$ |
| Purchases of marketable securities |  | $(78,084)$ |  | $(42,288)$ |
| Sales of marketable securities |  | 52,483 |  | 50,056 |
| Decrease (increase) in restricted cash |  | 15,008 |  | $(18,664)$ |
| Acquisitions, net |  | (768) |  | $(4,235)$ |
| Other, net |  | 7,741 |  | 5,256 |
| Net cash required for investing activities of continuing operations |  | $(24,243)$ |  | $(29,519)$ |
| Cash provided by (required for) financing activities of continuing operations: |  |  |  |  |
| Proceeds from long-term debt |  | 49,000 |  | 21,000 |
| Payments on long-term debt |  | $(147,500)$ |  | $(128,000)$ |
| Common stock transactions, net |  | 2,081 |  | 6,408 |
| Cash dividends paid |  | $(24,763)$ |  | $(24,474)$ |
| Financing costs |  | (200) |  | $(2,814)$ |
| Net cash required for financing activities of continuing operations |  | $(121,382)$ |  | $(127,880)$ |
| Net cash provided by (required for) discontinued operations: |  |  |  |  |
| Operating activities |  | (782) |  | 4,361 |
| Investing activities |  | 22,873 |  | (101) |
| Net increase in cash and cash equivalents |  | 583 |  | 5,138 |
| Cash and cash equivalents: |  |  |  |  |
| Beginning of period |  | 8,638 |  | 7,543 |
| End of period | \$ | 9,221 | \$ | 12,681 |

The accompanying Notes are an integral part of the Consolidated Financial Statements.

## LEE ENTERPRISES, INCORPORATED

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The Consolidated Financial Statements included herein are unaudited. In the opinion of management, these financial statements contain all adjustments (consisting of only normal recurring items) necessary to present fairly the financial position of Lee Enterprises, Incorporated and subsidiaries (the Company) as of June 30, 2007 and its results of operations and cash flows for the periods presented. These Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in the Company's 2006 Annual Report on Form 10-K.

Because of acquisitions, divestitures, seasonal and other factors, the results of operations for the three months and nine months ended June 30, 2007 are not necessarily indicative of the results to be expected for the full year.

The Consolidated Financial Statements include the accounts of the Company and its subsidiaries, all of which are wholly owned, except for its $50 \%$ interest in Madison Newspapers, Inc. (MNI), 83\% interest in INN Partners, L.C. (INN), 95\% interest in St. Louis Post-Dispatch LLC (PD LLC) and STL Distribution Services LLC (DS LLC), and 50\% interest in TNI Partners (TNI).

Certain amounts as previously reported have been reclassified to conform with the current period presentation.
References to 2007, 2006, 2005 and the like mean the fiscal year ended September 30.
ACQUISITIONS AND DIVESTITURES
All acquisitions are accounted for as purchases and, accordingly, the results of operations since the respective dates of acquisition are included in the Consolidated Financial Statements. These acquisitions did not have a material effect on the Consolidated Financial Statements.

In 2007, the Company purchased a minority interest in an online employment application from PowerOne Media, LLC (PowerOne), in which the Company and MNI own minority interests, at a cost of $\$ 118,000$. In 2007, PowerOne was dissolved. In 2007, the Company purchased several newspaper distribution businesses at a cost of $\$ 1,634,000$. Of which $\$ 984,000$ was included in accounts payable at June 30, 2007.

In 2006, the Company purchased a web-hosting business and national advertising network at a cost of $\$ 3,800,000$ from PowerOne and purchased a minority interest in INN in exchange for the forgiveness of certain notes receivable with a carrying value of $\$ 75,000$. In 2006, the Company also purchased a weekly newspaper at a cost of $\$ 412,000$.

In September 2006, the Company sold several stand-alone publishing and commercial printing operations in Seattle and Spokane, Washington, and Portland, Oregon, a twice weekly newspaper in Oregon, and a daily newspaper in Rhinelander, Wisconsin. The Company received $\$ 33,198,000$ in September 2006 and recorded a receivable of $\$ 20,700,000$, which was collected in 2007. In October 2006, the Company sold a weekly newspaper in Oregon. The transactions resulted in an after tax loss of $\$ 5,204,000$, which was recorded in discontinued operations in 2006.

Results of discontinued operations consist of the following:

|  | Three Months Ended <br> June |  | Nine Months Ended <br> June 30 |  |
| :--- | ---: | ---: | ---: | ---: |
| (Thousands) | 2007 | 2006 | 2007 | 2006 |
| Operating revenue | $\$-$ | $\$ 10,762$ | $\$ 114$ | $\$ 30,866$ |
| Income from discontinued operations | $\$-$ | $\$ 2,279$ | $\$(16)$ | $\$ 6,123$ |
| Gain on sale of discontinued operations | 279 | - | 153 | - |
| Income tax expense (benefit), net | 98 | 878 | 48 | 2,358 |

INVESTMENTS IN ASSOCIATED COMPANIES

## TNI Partners

In Tucson, Arizona, TNI, acting as agent for the Company's subsidiary, Star Publishing Company (Star Publishing), and Citizen Publishing Company (Citizen), a subsidiary of Gannett Co. Inc., is responsible for printing, delivery, advertising, and circulation of the Arizona Daily Star and Tucson Citizen as well as their related online sites and specialty publications. TNI collects all receipts and income and pays substantially all operating expenses incident to the partnership's operations and publication of the newspapers and other media. Each newspaper is solely responsible for its own news and editorial content. Income or loss of TNI (before income taxes) is allocated equally to Star Publishing and Citizen.

Summarized results of TNI are as follows:

|  | Three Months Ended |  | Nine Months Ended <br> June |  |
| :--- | ---: | ---: | ---: | ---: |
| (Thousands) | 2007 | 2006 | 2007 | 2006 |
| Operating revenue | $\$ 28,483$ | $\$ 30,051$ | $\$ 91,394$ | $\$ 92,606$ |
| Operating expenses, excluding depreciation and amortization | 20,133 | 20,935 | 60,956 | 63,184 |
| Operating income | $\$ 8,350$ | $\$ 9,116$ | $\$ 30,438$ | $\$ 29,422$ |
| Company's 50\% share of operating income | $\$ 4,175$ | $\$ 4,558$ | $\$ 15,219$ | $\$ 14,711$ |
| Less amortization of intangible assets | 1,585 | 1,937 | 4,754 | 4,402 |
| Equity in earnings of TNI | $\$ 2,590$ | $\$ 2,621$ | $\$ 10,465$ | $\$ 10,309$ |

Star Publishing's $50 \%$ share of TNI depreciation and certain general and administrative expenses associated with its share of the operation and administration of TNI are reported as operating expenses in the Company's Consolidated Statements of Income and Comprehensive Income. These amounts totaled $\$ 401,000$ and $\$ 511,000$ in the three months ended June 30, 2007 and 2006, respectively, and $\$ 1,213,000$ and $\$ 1,457,000$ in the nine months ended June 30, 2007 and 2006, respectively.

In January 2007 defined pension benefits for certain TNI employees were frozen at the current levels. As a result, TNI recognized a curtailment gain of $\$ 2,074,000$ in January 2007. See Note 7.

## Madison Newspapers, Inc.

The Company has a $50 \%$ ownership interest in MNI, which publishes daily and Sunday newspapers, and other publications in Madison, Wisconsin, and other Wisconsin locations, as well as their related online sites. Net income or loss of MNI (after income taxes) is allocated equally to the Company and The Capital Times Company. MNI conducts its business under the trade name Capital Newspapers

Summarized results of MNI are as follows:

|  | Three Months Ended June 30 |  | Nine Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| (Thousands) | 2007 | 2006 | 2007 | 2006 |
| Operating revenue | \$27,829 | \$31,043 | \$84,365 | \$90,938 |
| Operating expenses, excluding depreciation and amortization | 20,563 | 22,652 | 62,262 | 68,189 |
| Depreciation and amortization | 1,139 | 1,218 | 3,415 | 3,758 |
| Operating income | 6,127 | 7,173 | 18,688 | 18,991 |
| Net income | 3,854 | 4,452 | 11,724 | 11,716 |
| Company's 50\% share of net income | \$ 1,927 | \$ 2,226 | \$ 5,862 | \$ 5,858 |

Debt of MNI totaled \$1,340,000 and \$8,014,000 at June 30, 2007 and September 30, 2006, respectively.
In 2006, MNI sold its Shawano, Wisconsin daily newspaper and commercial printing operation. MNI recognized an after tax loss of $\$ 1,002,000$ on the sale.

GOODWILL AND OTHER INTANGIBLE ASSETS
Changes in the carrying value of goodwill are as follows:

|  | Nine Months Ended <br> (Thousands) |
| :--- | ---: |
| Joodwe 30,2007 |  |
| Goodwill, beginning of period | $\$ 1,498,830$ |
| Goodwill, end of period | 1,634 |

Identified intangible assets consist of the following:

|  | June 30 | September 30 |
| :--- | ---: | ---: |
| (Thousands) | 2007 | 2006 |
| Nonamortized intangible assets: |  |  |
| Mastheads | $\mathbf{7 3 , 7 4 6}$ | $\$$ |
| Amortizable intangible assets: | 73,746 |  |
| Customer and newspaper subscriber lists | $1,073,125$ | $1,073,125$ |
| Less accumulated amortization | 211,284 | 166,240 |
|  | 861,841 | 906,885 |
| Noncompete and consulting agreements | 28,678 | 28,678 |
| Less accumulated amortization | 28,557 | 28,397 |
|  | 121 | 281 |

Annual amortization of intangible assets for each of the five years ending June 2012 is estimated to be $\$ 59,949,000, \$ 59,185,000$, $\$ 59,135,000, \$ 58,565,000$ and $\$ 57,976,000$, respectively.

## DEBT

## Credit Agreement

In 2006, the Company entered into an amended and restated credit agreement (Credit Agreement) with a syndicate of financial institutions. The Credit Agreement provides for aggregate borrowings of up to $\$ 1,435,000,000$ and consists of a $\$ 950,000,000$ A Term Loan, $\$ 35,000,000$ B Term Loan and $\$ 450,000,000$ revolving credit facility.

The Credit Agreement also provides the Company with the right, with the consent of the administrative agent, to request at certain times prior to June 2012 that one or more lenders provide incremental term loan commitments of up to $\$ 500,000,000$, subject to certain requirements being satisfied at the time of the request. The Credit Agreement matures in June 2012 and amends and replaces a $\$ 1,550,000,000$ credit agreement (the Old Credit Agreement) consummated in 2005. Interest rate margins under the Credit Agreement are generally lower than under the Old Credit Agreement. Other conditions of the Credit Agreement are substantially the same as the Old Credit Agreement.

The Credit Agreement is fully and unconditionally guaranteed on a joint and several basis by substantially all of the Company's existing and future, direct and indirect subsidiaries in which the Company holds a direct or indirect interest of more than 50\%; provided however, that Pulitzer Inc. (Pulitzer), a wholly-owned subsidiary of the Company, and its subsidiaries will not be required to enter into such guaranty for so long as their doing so would violate the terms of the Pulitzer Notes described more fully below. The Credit Agreement is secured by first priority security interests in the stock and other equity interests owned by the Company and each guarantor in their respective subsidiaries. Both the guaranties and the collateral that secures them will be released in their entirety at such time as the Company achieves a total leverage ratio of 4.25:1 for two consecutive quarterly periods.

Debt under the A Term Loan and revolving credit facility bear interest, at the Company's option, at either a base rate or an adjusted Eurodollar rate (LIBOR), plus an applicable margin. The base rate for the facility is the greater of the prime lending rate of Deutsche Bank Trust Company Americas at such time and $0.5 \%$ in excess of the overnight federal funds rate at such time. The margin applicable is a percentage determined according to the following: For revolving loans and A Term Loans, maintained as base rate loans: 0\%, and maintained as Eurodollar loans, $0.625 \%$ to $1 \%(0.75 \%$ at June 30, 2007) depending, in each instance, upon the Company's leverage ratio at such time. All loans at June 30, 2007 are Eurodollar-based.

The Company may voluntarily prepay principal amounts outstanding or reduce commitments under the Credit Agreement at any time, in whole or in part, without premium or penalty, upon proper notice and subject to certain limitations as to minimum amounts of prepayments. The Company is required to repay principal amounts, on a quarterly basis until maturity, under the A Term Loan beginning in September 2006. In addition to the scheduled payments, the Company is required to make mandatory prepayments under the A Term Loan under certain other conditions. The Company repaid the B Term Loan in full in 2006.

The Credit Agreement contains customary affirmative and negative covenants for financing of its type. These financial covenants include a maximum total leverage ratio (5.75:1 at June 30, 2007) and minimum interest expense coverage ratio of 2.5:1. None of the covenants included in the Credit Agreement is considered by the Company to be restrictive to normal operations or historical amounts of stockholder dividends. At June 30, 2007, the Company is in compliance with such covenants.

The Credit Agreement requires the Company to apply the net proceeds from asset sales to repayment of the A Term Loan to the extent such proceeds exceed the amount used to purchase assets (other than inventory and working capital) within one year of the asset sales. The Company expects to repay approximately $\$ 12,600,000$ of the A Term Loan in 2007 related to its 2006 sales transactions.

## Pulitzer Notes

In conjunction with its formation, PD LLC borrowed $\$ 306,000,000$ (Pulitzer Notes) from a group of institutional lenders (the Lenders). The aggregate principal amount of the Pulitzer Notes is payable in April 2009 and bears interest at an annual rate of $8.05 \%$. The Pulitzer Notes are guaranteed by Pulitzer pursuant to a Guaranty Agreement dated May 1, 2000 (the Guaranty Agreement) with the Lenders. In turn, pursuant to an Indemnity Agreement dated May 1, 2000 (the Indemnity Agreement) between The Herald Company, Inc. (Herald Inc.) and Pulitzer, Herald Inc. agreed to indemnify Pulitzer for any payments that Pulitzer may make under the Guaranty Agreement. In December 2006, Herald Inc. assigned its assets and liabilities to The Herald Publishing Company LLC (Herald).

The terms of the Pulitzer Notes, as amended, contain certain covenants and conditions including the maintenance, by Pulitzer, of EBITDA, as defined in the Guaranty Agreement, minimum net worth and limitations on the incurrence of other debt. At June 30, 2007, the Company is in compliance with such covenants. In addition, the Pulitzer Notes and the Operating Agreement with Herald (Operating Agreement) require that PD LLC maintain a minimum reserve
balance consisting of cash and investments in U.S. government securities, totaling approximately $\$ 107,310,000$ at June 30, 2007. The Pulitzer Notes and the Operating Agreement provide for a $\$ 3,750,000$ quarterly increase in the minimum reserve balance through May 1, 2010, when the amount will total $\$ 150,000,000$. See Note 11.

The purchase price allocation of Pulitzer resulted in an increase in the value of the Pulitzer Notes in the amount of $\$ 31,512,000$, which is recorded as debt in the Consolidated Balance Sheets. This amount will be accreted over the remaining life of the Pulitzer Notes, until April 2009, as a reduction in interest expense using the interest method. This accretion will not increase the principal amount due, or reduce the amount of interest to be paid, to the Lenders.

Debt consists of the following:

|  |  | June 30 |
| :--- | :---: | :---: |
| (Thousands) | 2007 | September 30 <br> 2006 |
| Credit Agreement: |  |  |
| A Term Loan | $\$ 902,500$ | $\$ 926,000$ |
| Revolving credit facility | 218,000 | 293,000 |
| Pulitzer Notes: |  |  |
| Principal amount | 306,000 | 306,000 |
| Unaccreted fair value adjustment | 15,187 | 20,834 |
|  | $1,441,687$ | $1,545,834$ |
| Less current maturities | 47,500 | 35,375 |

Aggregate maturities of debt during the five years ending June 2012 are $\$ 47,500,000, \$ 448,500,000, \$ 142,500,000, \$ 237,500,000$ and $\$ 550,500,000$, respectively.

INTEREST RATE EXCHANGE AGREEMENTS
In 2005, the Company executed interest rate swaps in the notional amount of $\$ 350,000,000$ with a forward starting date of November 30, 2005. The interest rate swaps have terms of two to five years, carry interest rates from $4.2 \%$ to $4.4 \%$ (plus the applicable LIBOR margin) and effectively fix the Company's interest rate on debt in the amounts, and for the time periods, of such instruments. At June 30, 2007 and September 30, 2006, the Company recorded an asset of $\$ 4,616,000$ and $\$ 5,234,000$, respectively, related to the fair value of such instruments. The change in this fair value is recorded in other comprehensive income, net of income taxes.

At June 30, 2007, $\$ 721,000$ of the asset amount noted above is related to interest rate swaps with a notional amount of $\$ 150,000,000$ that expire in November 2007.

At June 30, 2007, after consideration of the interest rate swaps described above, approximately $54 \%$ of the principal amount of the Company's debt is subject to floating interest rates.

## 7 PENSION, POSTRETIREMENT AND POSTEMPLOYMENT DEFINED BENEFIT PLANS

The Company and its subsidiaries have several noncontributory defined benefit pension plans that together cover a significant number of St. Louis Post-Dispatch and selected other employees. Benefits under the plans are generally based on salary and years of service. The Company's liability and related expense for benefits under the plans are recorded over the service period of active employees based upon annual actuarial calculations. Plan funding strategies are influenced by tax regulations. Plan assets consist primarily of domestic and foreign corporate equity securities, government and corporate bonds, and cash.

In addition, the Company provides retiree medical and life insurance benefits under postretirement plans at several of its operating locations. The level and adjustment of participant contributions vary depending on the specific plan. In addition, PD LLC provides postemployment disability benefits to certain employee groups prior to retirement at the St. Louis Post-Dispatch. The Company's liability and related expense for benefits under the postretirement plans are
recorded over the service period of active employees based upon annual actuarial calculations. The Company accrues postemployment disability benefits when it becomes probable that such benefits will be paid and when sufficient information exists to make reasonable estimates of the amounts to be paid.

The Company uses a June 30 measurement date for all of its pension and postretirement medical plan obligations.
The net periodic cost (benefit) components of the Company's pension and postretirement medical plans are as follows:

| (Thousands) | Pension Plans |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended June 30 |  | Nine Months Ended June 30 |  |
|  | 2007 | 2006 | 2007 | 2006 |
| Service cost for benefits earned during the period | \$ 389 | \$ 1,287 | \$ 1,519 | \$ 4,131 |
| Interest cost on projected benefit obligation | 2,283 | 2,289 | 6,890 | 6,867 |
| Expected return on plan assets | $(3,231)$ | $(3,112)$ | $(9,598)$ | $(9,384)$ |
| Amortization of net gain | (375) | - | (982) |  |
| Amortization of prior service cost | (24) | - | (70) | - |
| Special termination benefits | - |  | - | 4,523 |
| Curtailment gains | - |  | $(3,865)$ | (102) |
|  | \$ (958) | \$ 464 | \$(6,106) | \$ 6,035 |
|  | Postretirement Medical Plans |  |  |  |
| (Thousands) | Three Months Ended June 30 |  | Nine Months Ended June 30 |  |
|  | 2007 | 2006 | 2007 | 2006 |
| Service cost for benefits earned during the period | \$ 501 | \$ 844 | \$ 1,597 | \$ 2,533 |
| Interest cost on projected benefit obligation | 1,719 | 1,647 | 5,213 | 4,941 |
| Expected return on plan assets | (554) | (518) | $(1,636)$ | $(1,554)$ |
| Amortization of net gain | (28) | - | (74) |  |
| Amortization of prior service cost | (58) | - | (116) | - |
| Special termination benefits | - | - | - | 659 |
| Curtailment gain | - | - | $(1,940)$ |  |
|  | \$ 1,580 | \$ 1,973 | \$ 3,044 | \$ 6,579 |

$\$(71,000), \$ 151,000, \$(2,065,000)$ and $\$ 453,000$ of net periodic pension cost (benefit) for the three months and nine months ended June 30 , 2007 and 2006, respectively, is allocated to TNI.

Based on its forecast at June 30, 2007, the Company expects to contribute $\$ 130,000$ to its pension trust and $\$ 3,000,000$ to its postretirement medical plans in 2007.

## 2007 Curtailments

In January 2007, defined pension benefits for certain of the Company's employees were frozen at then current levels. As a result, the Company recognized a curtailment gain of $\$ 1,791,000$, and also recognized the Company's $50 \%$ share of the $\$ 2,074,000$ gain recognized by TNI. See Note 3.

In January 2007, defined postretirement medical benefits for certain of the Company's employees were modified. As a result, the Company recognized a curtailment gain of $\$ 1,940,000$.

The provision for income taxes includes deferred taxes and is based upon estimated annual effective tax rates in the tax jurisdictions in which the Company operates.

## 9 EARNINGS PER COMMON SHARE

The following table sets forth the computation of basic and diluted earnings per common share:

|  | Three Months Ended June 30 |  | Nine Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| (Thousands, Except Per Share Data) | 2007 | 2006 | 2007 | 2006 |
| Income applicable to Common Stock: |  |  |  |  |
| Continuing operations | \$22,310 | \$21,316 | \$60,944 | \$56,151 |
| Discontinued operations | 181 | 1,401 | 89 | 3,765 |
| Net income | \$22,491 | \$22,717 | \$61,033 | \$59,916 |
| Weighted average common shares | 46,139 | 45,836 | 46,053 | 45,721 |
| Less non-vested restricted Common Stock | 424 | 348 | 415 | 341 |
| Basic average common shares | 45,715 | 45,488 | 45,638 | 45,380 |
| Dilutive stock options and restricted Common Stock | 172 | 114 | 138 | 129 |
| Diluted average common shares | 45,887 | 45,602 | 45,776 | 45,509 |
| Earnings per common share: |  |  |  |  |
| Basic: |  |  |  |  |
| Continuing operations | \$0.49 | \$0.47 | \$1.34 | \$1.24 |
| Discontinued operations |  | 0.03 |  | 0.08 |
| Net income | \$0.49 | \$0.50 | \$1.34 | \$1.32 |
| Diluted: |  |  |  |  |
| Continuing operations | \$0.49 | \$0.47 | \$1.33 | \$1.23 |
| Discontinued operations | - | 0.03 | - | 0.08 |
| Net income | \$0.49 | \$0.50 | \$1.33 | \$1.32 |
| Dividends per common share | \$0.18 | \$0.18 | \$0.54 | \$0.54 |

For the three months ended June 30, 2007 and 2006, the Company has $1,174,000$ and 918,000 weighted average shares, respectively, subject to issuance under its stock option plan that have no intrinsic value and are not considered in the computation of diluted earnings per common share. For the nine months ended June 30, 2007 and 2006, the weighted average shares not considered in the computation of diluted earnings per common share are 1,113,000 and 628,000, respectively.

## 10 STOCK OWNERSHIP PLANS

## Stock Options

A summary of activity related to the Company's stock option plan is as follows:
$\left.\begin{array}{lccc}\hline & & \begin{array}{c}\text { Weighted } \\ \text { Average } \\ \text { Remaining }\end{array} & \begin{array}{c}\text { Aggregate } \\ \text { Intrinsic }\end{array} \\ \text { Contractual }\end{array} \begin{array}{ccc}\text { Value }\end{array}\right]$

Options to purchase 959,000 shares of Common Stock with a weighted average exercise price of $\$ 37.96$ per share were outstanding at June 30, 2006.

Total unrecognized compensation expense for unvested stock options as of June 30,2007 is $\$ 2,009,000$, which will be recognized over a weighted average period of 1.7 years.

Restricted Common Stock
The following table summarizes restricted Common Stock activity during the nine months ended June 30, 2007:
$\left.\begin{array}{lrr}\hline & & \begin{array}{c}\text { Weighted } \\ \text { Average }\end{array} \\ \text { Grant Date }\end{array}\right)$

The fair value of restricted Common Stock vested during the nine months ended June 30, 2007 totaled $\$ 2,961,000$.
Total unrecognized compensation expense for unvested restricted Common Stock as of June 30, 2007 is $\$ 7,265,000$, which will be recognized over a weighted average period of 1.7 years.

## 11 COMMITMENTS AND CONTINGENT LIABILITIES

## Capital Commitments

At June 30, 2007, the Company had construction and equipment purchase commitments totaling approximately $\$ 10,007,000$.

## St. Louis Post-Dispatch Early Retirement Programs

In August 2007, the Company announced that the St. Louis Post-Dispatch has offered voluntary early retirement incentives that, to the extent accepted, will result in an adjustment of staffing levels. The incentives include enhanced pension benefits and lump sum cash payments based on continuous service. The total cost is estimated to be up to $\$ 8,000,000$ before income tax benefit and will be recognized in the three months ending September 30, 2007.

Up to $\$ 3,000,000$ of the estimated cost represents cash payments, with the remainder due primarily to enhancements of pension benefits.
In 2006, the St. Louis Post-Dispatch concluded an offering of early retirement incentives that resulted in an adjustment of staffing levels. 130 employees volunteered to take advantage of the offer, which included enhanced pension and insurance benefits and lump sum cash payments based on continuous service. The cost totaled $\$ 17,778,000$ before income tax benefit, with $\$ 9,124,000$ recognized in 2005, $\$ 8,373,000$ recognized in the three months ended December 31, 2005 and $\$ 281,000$ recognized in the three months ended March 31, 2006. Approximately $\$ 7,000,000$ of the cost represented cash payments made, with the remainder due primarily to enhancements of pension and other postretirement benefits.

## PD LLC Operating Agreement

In 2000, Pulitzer and Herald Inc. completed the transfer of their respective interests in the assets and operations of the St. Louis PostDispatch and certain related businesses to a new joint venture (the Venture), known as PD LLC. Pulitzer is the managing member of PD LLC. Under the terms of the operating agreement governing PD LLC (the Operating Agreement), Pulitzer and another subsidiary hold a $95 \%$ interest in the results of operations of PD LLC and Herald holds a $5 \%$ interest. Herald's $5 \%$ interest is reported as minority interest in the Consolidated Statements of Income and Comprehensive Income. Also, under the terms of the Operating Agreement, Herald Inc. received on May 1, 2000 a cash distribution of $\$ 306,000,000$ from PD LLC (the Initial Distribution). This distribution was financed by the Pulitzer Notes. Pulitzer's entry into the Venture was treated as a purchase for accounting purposes.

During the first ten years of its term, PD LLC is restricted from making distributions (except under specified circumstances), capital expenditures and member loan repayments unless it has set aside out of its cash flow a reserve equal to the product of $\$ 15,000,000$ and the number of years since May 1, 2000, but not in excess of $\$ 150,000,000$ (the Reserve). PD LLC is not required to maintain the Reserve after May 1, 2010. On May 1, 2010, Herald will have a one-time right to require PD LLC to redeem Herald's interest in PD LLC, together with Herald's interest, if any, in DS LLC, another limited liability company in which Pulitzer is the managing member and which is engaged in the business of delivering publications and products in the greater St. Louis metropolitan area. The May 1, 2010 redemption price for Herald's interest will be determined pursuant to a formula yielding an amount which will result in the present value to May 1,2000 of the after tax cash flows to Herald (based on certain assumptions) from PD LLC, including the Initial Distribution and the special distribution described below, if any, and from DS LLC, being equal to $\$ 275,000,000$.

In the event the transactions effectuated in connection with either the formation of the Venture and the Initial Distribution or the organization of DS LLC are recharacterized by the Internal Revenue Service (IRS) as a taxable sale by Herald, with the result in either case that the tax basis of PD LLC's assets increases and Herald is required to recognize taxable income as a result of such recharacterization, Herald generally will be entitled to receive a special distribution from PD LLC in an amount that corresponds, approximately, to the present value of the after tax benefit to the members of PD LLC of the tax basis increase. The adverse financial effect of any such special distribution to Herald on PD LLC (and thus Pulitzer and the Company) will be partially offset by the current and deferred tax benefits arising as a consequence of the treatment of the transactions effectuated in connection with the formation of the Venture and the Initial Distribution or the organization of DS LLC as a taxable sale by Herald. In 2005, the Company was advised that the IRS, in the course of examining the 2000 consolidated federal income tax return in which Herald Inc. was included, requested certain information and documents relating to the transactions effectuated in connection with the formation of the Venture and the Initial Distribution. The Company participated in the formulation of Herald Inc.'s response to this IRS request for information and documents. In 2006, the IRS concluded its examination without adjustment related to the Venture or the Initial Distribution and the Company considers the matter closed. The related statute of limitations expires in December 2007.

Upon termination of PD LLC and DS LLC, which will be on May 1, 2015 (unless Herald exercises the redemption right described above), Herald will be entitled to the liquidating value of its interests in PD LLC and DS LLC, to be paid in cash by Pulitzer. That amount would be equal to the amount of Herald's capital accounts, after allocating the gain or loss that would result from a cash sale of PD LLC and DS LLC's assets for their fair market value at that time.

Herald's share of such gain or loss generally will be 5\%, but will be reduced (but not below 1\%) to the extent that the present value to May 1 , 2000 of the after tax cash flows to Herald from PD LLC and from DS LLC, including the Initial Distribution, the special distribution described above, if any, and the liquidation amount (based on certain assumptions), exceeds $\$ 325,000,000$.

The actual amount payable to Herald either on May 1, 2010, or upon the termination of PD LLC and DS LLC on May 1, 2015 will depend on such variables as future cash flows, the amounts of any distributions to Herald prior to such payment, PD LLC's and DS LLC's rate of growth and market valuations of newspaper properties. While the amount of such payment cannot be predicted with certainty, the Company currently estimates (assuming a 5\% annual growth rate in Herald's capital accounts, no special distribution as described above and consistent newspaper property valuation multiples) that the amount of such payment would not exceed $\$ 100,000,000$. The Company further believes that it will be able to finance such payment either from available cash reserves or by accessing the capital markets. The redemption of Herald's interest in PD LLC either on May 1, 2010 or upon termination of PD LLC in 2015 is expected to generate significant tax benefits to the Company as a consequence of the resulting increase in the tax basis of the assets owned by PD LLC and DS LLC and the related depreciation and amortization deductions.

## Income Taxes

The Company files income tax returns with the IRS and various state tax jurisdictions. From time to time, the Company is subject to routine audits by those agencies, and those audits may result in proposed adjustments. The primary issues in audits currently in process or being contested relate to the appropriate determination of gains, and allocation to the various taxing authorities thereof, on businesses sold in 2001. The Company may also be subject to claims for transferee income tax liability related to businesses acquired in 2000 . The Company has considered the alternative interpretations that may be assumed by the various taxing agencies, believes its positions taken regarding its filings are valid, and that adequate tax liabilities have been recorded to resolve such matters. However, the actual outcome cannot be determined with certainty and the difference could be material, either positively or negatively, to the Consolidated Statements of Income and Comprehensive Income in the periods in which such matters are ultimately determined. The Company does not believe the final resolution of such matters will be material to its consolidated financial position.

In June 2006, the Company received a notice of deficiency asserting transferee liability for federal income taxes and penalties, excluding interest, totaling $\$ 25,200,000$ related to the acquisition of assets by the Company in 2000. In August 2006, the IRS rescinded the notice of deficiency and issued a letter which allowed the Company to initially pursue this matter at the IRS Appeals level. In February 2007, the IRS informed the Company that it does not intend to pursue the claim. The related statute of limitations expires in December 2007.

## Litigation

The Company is involved in a variety of legal actions that arise in the normal course of business. Insurance coverage mitigates potential loss for certain of these matters. While the Company is unable to predict the ultimate outcome of these legal actions, it is the opinion of management that the disposition of these matters will not have a material adverse effect on the Company's Consolidated Financial Statements, taken as a whole.

## 12 IMPACT OF RECENTLY ISSUED ACCOUNTING STANDARDS

In 2006, the FASB issued Interpretation 48, Accounting for Uncertainty in Income Taxes, which is effective for fiscal years beginning after December 15, 2006. Interpretation 48 clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with FASB Statement 109. Interpretation 48 prescribes a comprehensive model for how a company should recognize, measure, present, and disclose in its financial statements uncertain tax positions that the Company has taken or expects to take on a tax return. The Company has not completed its evaluation of the effects of Interpretation 48 on its Consolidated Financial Statements.

In 2006, the FASB issued Statement 157, Fair Value Measurements, which defines fair value, provides guidelines for measuring fair value and expands disclosure requirements. Statement 157 does not require any new fair value measurement but applies to the accounting pronouncements that require or permit fair value measurement. Statement 157 is effective for fiscal years beginning after November 15, 2007. The Company does not anticipate that the implementation of Statement 157 will have a material impact on its financial position, results of operation, or cash flows.

In 2006, the FASB issued Statement 158, Employer's Accounting for Defined Benefit Pension and Other Postretirement Plans, which amends Statements 87, 88, 106 and 132(R). Statement 158 requires the recognition of the over-funded or under-funded status of a defined benefit postretirement plan as an asset or liability in its balance sheet and recognition of changes in that funded status in the year in which the changes occur as a component of comprehensive income. Statement 158 is effective at the end of 2007. Had Statement 158 been adopted at September 30, 2006, the Company's assets would have increased and liabilities would have decreased in the aggregate amount of $\$ 44,191,000$, less the related income tax effect, and stockholders' equity would have increased by $\$ 44,191,000$, less the related income tax effect. Actual adjustments have not been determined as the related actuarial computations have not been performed.

Statement 158 will also require the Company to change its measurement date from June 30 to September 30, beginning in 2008. The change in measurement date will require a one-time adjustment to retained earnings, the effect of which cannot be determined at this time. None of the changes required will impact the Company's results of operations or cash flows.

In 2007, the FASB issued Statement 159, The Fair Value Option for Financial Assets and Financial Liabilities, which provides the Company the option to measure many financial instruments and certain other items at fair value that are not currently required or permitted to be measured at fair value. Statement 159 is effective for fiscal years beginning after November 15, 2007. The Company has not completed its evaluation on the effect of Statement 159 on its Consolidated Financial Statements.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion includes comments and analysis relating to the Company's results of operations and financial condition as of and for the three months and nine months ended June 30, 2007. This discussion should be read in conjunction with the Consolidated Financial Statements and related Notes thereto and the Company's 2006 Annual Report on Form 10-K.

## NON-GAAP FINANCIAL MEASURES

## Operating Cash Flow and Operating Cash Flow Margin

Operating cash flow, which is defined as operating income before depreciation, amortization, and equity in earnings of associated companies, and operating cash flow margin (operating cash flow divided by operating revenue) represent non-GAAP financial measures that are used in the analysis below. The Company believes that operating cash flow and the related margin percentage are useful measures of evaluating its financial performance because of their focus on the Company's results from operations before depreciation, amortization and earnings of equity investments. The Company also believes that these measures are several of the alternative financial measures of performance used by investors, lenders, rating agencies and financial analysts to estimate the value of a company and evaluate its ability to meet debt service requirements.

A reconciliation of operating cash flow and operating cash flow margin to operating income, the most directly comparable measure under accounting principles generally accepted in the United States of America (GAAP), is included in the table below:

| (Thousands) | Three Months Ended June 30, 2007 | Percent of Revenue | Three Months Ended June 30, 2006 | Percent of Revenue |
| :---: | :---: | :---: | :---: | :---: |
| Operating cash flow | \$73,157 | 26.0\% | \$79,911 | 27.5\% |
| Depreciation and amortization | 23,060 | 8.2 | 27,908 | 9.6 |
| Equity in earnings of associated companies | 4,517 | 1.6 | 4,847 | 1.7 |
| Operating income | \$54,614 | 19.4\% | \$56,850 | 19.6\% |
| (Thousands) | Nine Months Ended June 30, 2007 | Percent of Revenue | Nine Months Ended June 30, 2006 | Percent of Revenue |
| Operating cash flow | \$212,481 | 25.2\% | \$212,176 | 25.0\% |
| Depreciation and amortization | 70,239 | 8.3 | 71,718 | 8.4 |
| Equity in earnings of associated companies | 16,327 | 1.9 | 16,167 | 1.9 |
| Operating income | \$158,569 | 18.8\% | \$156,625 | 18.4\% |

## Adjusted Income From Continuing Operations and Adjusted Earnings Per Common Share

Adjusted income from continuing operations and adjusted earnings per common share, which are defined as income from continuing operations and earnings per common share adjusted to exclude matters of a substantially non-recurring nature, represent non-GAAP financial measures that are used in the analysis below. The Company believes the use of adjusted income from continuing operations and adjusted earnings per common share provide meaningful supplemental information to investors and financial analysts with which to evaluate its financial performance by excluding matters that may not be indicative of its core business operating results and are of a substantially non-recurring nature. The Company also believes that both management and investors benefit from referring to these non-GAAP financial measures in assessing the Company's performance and in forecasting and analyzing future periods that are not likely to include the adjusted items. References to these non-GAAP measures should not, however, be considered a substitute for income from continuing operations and earnings per common share presented in accordance with GAAP.

Reconciliations of adjusted income from continuing operations and adjusted earnings per common share to income from continuing operations and earnings per common share, respectively, the most directly comparable measures under GAAP, are set forth below under the caption "Overall Results".

## SAME PROPERTY COMPARISONS

Certain information below, as noted, is presented on a same property basis, which is exclusive of acquisitions and divestitures consummated in the current or prior year. The Company believes such comparisons provide meaningful information for an understanding of changes in its revenue and operating expenses. Same property comparisons exclude TNI and MNI. The Company owns $50 \%$ of TNI and also owns $50 \%$ of the capital stock of MNI, both of which are reported using the equity method of accounting. Same property comparisons also exclude corporate office costs.

## CRITICAL ACCOUNTING POLICIES

The Company's discussion and analysis of its results of operations and financial condition are based upon the Company's Consolidated Financial Statements, which have been prepared in accordance with GAAP. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those related to intangible assets and income taxes. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

The Company's critical accounting policies include the following:

- Goodwill and other intangible assets
- Pension, postretirement and postemployment benefit plans
- Income taxes
- Revenue recognition
- Uninsured risks

Additional information regarding these critical accounting policies can be found under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's 2006 Annual Report on Form 10-K and the Notes to Consolidated Financial Statements, included herein.

## IMPACT OF RECENTLY ISSUED ACCOUNTING STANDARDS

In 2006, the FASB issued Interpretation 48, Accounting for Uncertainty in Income Taxes, which is effective for fiscal years beginning after December 15, 2006. Interpretation 48 clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with FASB Statement 109. Interpretation 48 prescribes a comprehensive model for how a company should recognize, measure, present, and disclose in its financial statements uncertain tax positions that the Company has taken or expects to take on a tax return. The Company has not completed its evaluation of the effects of Interpretation 48 on its Consolidated Financial Statements.

In 2006, the FASB issued Statement 157, Fair Value Measurements, which defines fair value, provides guidelines for measuring fair value and expands disclosure requirements. Statement 157 does not require any new fair value measurement but applies to the accounting pronouncements that require or permit fair value measurement. Statement 157 is effective for fiscal years beginning after November 15, 2007. The Company does not anticipate that the implementation of Statement 157 will have a material impact on its financial position, results of operation, or cash flows.

In 2006, the FASB issued Statement 158, Employer's Accounting for Defined Benefit Pension and Other Postretirement Plans, which amends Statements 87, 88, 106 and 132(R). Statement 158 requires the recognition of the over-funded or under-funded status of a defined benefit postretirement plan as an asset or liability in its balance sheet and recognition of changes in that funded status in the year in which the changes occur as a component of comprehensive income. Statement 158 is effective at the end of 2007. Had Statement 158 been adopted at September 30, 2006, the Company's assets would have increased and liabilities would have decreased in the aggregate amount of $\$ 44,191,000$, less the related income tax effect, and stockholders' equity would have increased by $\$ 44,191,000$, less the related income tax effect. Actual adjustments have not been determined as the related actuarial computations have not been performed.

Statement 158 will also require the Company to change its measurement date from June 30 to September 30, beginning in 2008. The change in measurement date will require a one-time adjustment to retained earnings, the effect of which cannot be determined at this time. None of the changes required will impact the Company's results of operations or cash flows.

In 2007, the FASB issued Statement 159, The Fair Value Option for Financial Assets and Financial Liabilities, which provides the Company the option to measure many financial instruments and certain other items at fair value that are not currently required or permitted to be measured at fair value. Statement 159 is effective for fiscal years beginning after November 15, 2007. The Company has not completed its evaluation on the effect of Statement 159 on its Consolidated Financial Statements.

## EXECUTIVE OVERVIEW

The Company directly, and through its ownership of associated companies, publishes 56 daily newspapers in 23 states and more than 300 weekly, classified and specialty publications, along with associated and integrated online services. The Company was founded in 1890, incorporated in 1950, and listed on the New York Stock Exchange in 1978. Before 2001, the Company also operated a number of network-affiliated and satellite television stations.

In April 2002, the Company acquired ownership of 15 daily newspapers and a $50 \%$ interest in the Sioux City, lowa daily newspaper (SCN) by purchasing Howard Publications, Inc. (Howard). This acquisition was consistent with the strategy the Company announced in 2000 to buy daily newspapers with circulation of 30,000 or more. In July 2002, the Company acquired the remaining $50 \%$ of SCN. These acquisitions increased the Company's circulation by more than $75 \%$ and increased its revenue by nearly $50 \%$. In February 2004, two daily newspapers acquired in the Howard acquisition were exchanged for two daily newspapers in Burley, Idaho and Elko, Nevada.

In June 2005, the Company acquired Pulitzer. Pulitzer published 14 daily newspapers, including the St. Louis Post-Dispatch, and more than 100 weekly newspapers and specialty publications. Pulitzer also owns a $50 \%$ interest in TNI. The acquisition of Pulitzer increased the Company's circulation by more than $50 \%$ to almost 1.7 million daily and more than 1.9 million Sunday, and revenue, on an annualized basis, by more than $60 \%$. In 2006, the Company sold the assets of The Daily News in Rhinelander, Wisconsin, the smallest of these newspapers.

In 2006, the Company sold the assets of its publishing and commercial printing operations in Seattle and Spokane, Washington and Portland, Oregon.

The Company is focused on six key strategic priorities. They are to:

- Grow revenue creatively and rapidly;
- Emphasize strong local news;
- Accelerate online innovation;
- Increase circulation, readership and online audience;
- Nurture employee development and achievement; and
- Exercise careful cost control.

Certain aspects of these priorities are discussed below.
More than $77 \%$ of the Company's revenue is derived from advertising. The Company's strategies are to increase its share of local advertising through increased sales pressure in its existing markets and, over time, to increase its audience and circulation unit sales through internal expansion into existing and contiguous markets and enhancement of online offerings, augmented by selective acquisitions. Acquisition efforts are focused on newspapers with daily circulation of 30,000 or more, as noted above, and other publications and online businesses that increase the Company's operating revenue.

Decreases in advertising and total revenue in the three months ended June 30, 2007 more than offset decreases in operating expenses (including depreciation and amortization) and resulted in lower operating cash flow and operating income. Decreased financial expense and income tax expense offset the above and resulted in higher income from continuing operations. Unusual costs in the prior year impacted results.

Decreases in advertising and total revenue in the nine months ended June 30, 2007 were more than offset by decreases in operating expenses (including depreciation and amortization) resulting in higher operating cash flow, operating income and income from continuing operations. Unusual costs in the prior year and unusual cost reductions in the current year impacted results.

THREE MONTHS ENDED JUNE 30, 2007
Results from continuing operations, as reported in the Consolidated Financial Statements, are summarized below:

|  | Three Months EndedJune 30 |  | Percent Change |  |
| :---: | :---: | :---: | :---: | :---: |
| (Thousands, Except Per Share Data) | 2007 | 2006 | Total | Same Property |
| Advertising revenue: |  |  |  |  |
| Retail | \$112,577 | \$ 118,017 | (4.6)\% | (4.6)\% |
| National | 11,975 | 13,862 | (13.6) | (13.6) |
| Classified: |  |  |  |  |
| Daily newspapers: |  |  |  |  |
| Employment | 21,275 | 23,994 | (11.3) | (11.3) |
| Automotive | 14,008 | 15,964 | (12.3) | (12.3) |
| Real estate | 15,104 | 16,506 | (8.5) | (8.5) |
| All other | 10,842 | 10,813 | 0.3 | 0.3 |
| Other publications | 12,603 | 12,371 | 1.9 | 1.9 |
| Total classified | 73,832 | 79,648 | (7.3) | (7.3) |
| Online | 16,200 | 10,051 | 61.2 | 61.2 |
| Niche publications | 4,326 | 4,422 | (2.2) | (2.2) |
| Total advertising revenue | 218,910 | 226,000 | (3.1) | (3.1) |
| Circulation | 49,917 | 51,644 | (3.3) | (3.3) |
| Commercial printing | 4,309 | 4,600 | (6.3) | (4.3) |
| Online services and other | 8,239 | 8,300 | (0.7) | 1.6 |
| Total operating revenue | 281,375 | 290,544 | (3.2) | (3.1) |
| Compensation | 107,898 | 108,338 | (0.4) | (0.7) |
| Newsprint and ink | 27,077 | 30,766 | (12.0) | (10.2) |
| Other operating expenses | 73,243 | 69,852 | 4.9 | 5.2 |
| Transition costs | - | 1,677 | NM | NM |
| Total operating expenses, excluding depreciation and amortization | 208,218 | 210,633 | (1.1) | (0.2) |
| Operating cash flow | 73,157 | 79,911 | (8.5) | (9.9) |
| Depreciation and amortization | 23,060 | 27,908 | (17.4) | (17.9) |
| Equity in earnings of associated companies | 4,517 | 4,847 | (6.8) |  |
| Operating income | 54,614 | 56,850 | (3.9) |  |
| Non-operating expense, net | $(19,557)$ | $(21,988)$ | (11.1) |  |
| Income from continuing operations before income taxes | 35,057 | 34,862 | 0.6 |  |
| Income tax expense | 12,376 | 13,177 | (6.1) |  |
| Minority interest | 371 | 369 | 0.5 |  |
| Income from continuing operations | \$ 22,310 | \$ 21,316 | 4.7\% |  |
| Earnings per common share: |  |  |  |  |
| Basic | \$ 0.49 | \$ 0.47 | 4.3\% |  |
| Diluted | 0.49 | 0.47 | 4.3 |  |

Day exchanges in the quarter can affect results in varying degrees. Sundays normally generate more advertising revenue than any other day of the week. The former Pulitzer newspapers use period accounting and were not affected by day exchanges.

In total, 2006 acquisitions and divestitures accounted for $\$ 953,000$ of operating revenue and $\$ 857,000$ of operating expenses, other than depreciation and amortization, in the three months ended June 30, 2007. Acquisitions and divestitures accounted for $\$ 1,235,000$ of operating revenue and $\$ 1,154,000$ of operating expenses, other than depreciation and amortization, in the three months ended June 30, 2006. For the three months ended June 30 , 2007, total same property operating revenue decreased $\$ 8,887,000$, or $3.1 \%$.

## Advertising Revenue

Same property advertising revenue decreased $\$ 7,085,000$, or $3.1 \%$, for the three months ended June 30, 2007.
On a combined basis, print and online retail advertising decreased $2.8 \%$ and classified advertising decreased $2.1 \%$ during the three months ended June 30, 2007.

Same property print retail revenue decreased $\$ 5,434,000$, or $4.6 \%$. The same property average retail rate, excluding preprint insertions, decreased $1.3 \%$. Same property preprint insertion revenue increased $1.4 \%$.
Same property print classified advertising revenue decreased $\$ 5,818,000$, or $7.3 \%$, for the three months ended June 30, 2007. Higher margin employment advertising in the Company's daily newspapers decreased $11.3 \%$ on a same property basis, and same property real estate classified revenue decreased $8.5 \%$, in a soft housing market nationally, which also negatively impacted retail revenue. Same property automotive classified advertising decreased $12.3 \%$ amid a continuing industry-wide decline. Same property average classified rates decreased $4.0 \%$.
Advertising lineage, as reported on a same property basis for the Company's daily newspapers only, consisted of the following:

|  | Three Months Ended |  |  |
| :--- | ---: | ---: | ---: |
| June 30 |  |  |  |

Online advertising increased $\$ 6,149,000$, or $61.2 \%$, on a same property basis, due to rate increases and expanded cross-selling with the Company's print publications. In addition, the Company began selling online employment advertising on Yahoo! Hot Jobs during the second quarter of 2007. Advertising in niche publications decreased $2.2 \%$ on a same property basis.

## Circulation and Other Revenue

Same property circulation revenue decreased $\$ 1,724,000$, or $3.3 \%$, in the current year quarter. The Company's unaudited average daily newspaper circulation units, including TNI and MNI, decreased $1.3 \%$ and Sunday circulation decreased $2.3 \%$ for the three months ended June 2007, compared to the prior year. In spite of modest declines in circulation, Company research in its larger markets indicates it is reaching an increasingly larger audience in these markets through rapid online growth, as well as through additional specialty and niche publications.

Same property commercial printing revenue decreased $\$ 192,000$, or $4.3 \%$. Same property online services and other revenue increased $\$ 114,000$, or 1.6\%.

## Operating Expenses and Results of Operations

Same property compensation expense decreased $\$ 784,000$, or $0.7 \%$, in the current year quarter. Same property full-time equivalent employees decreased 0.6\%.

In August 2007, the Company announced that the St. Louis Post-Dispatch has offered voluntary early retirement incentives that, to the extent accepted, will result in an adjustment of staffing levels. The incentives include enhanced pension benefits and lump sum cash payments based on continuous service. The total cost is estimated to be up to $\$ 8,000,000$ before income tax benefit and will be recognized in the three months ending September 30, 2007. Up to $\$ 3,000,000$ of the estimated cost represents cash payments, with the remainder due primarily to enhancements of pension benefits. The annual pretax savings from the program, net of positions filled, is estimated to be up to $\$ 3,000,000$ per year beginning in 2008.

Same property newsprint and ink costs decreased $\$ 3,111,000$, or $10.2 \%$, in the current year quarter due to newsprint price decreases and a decrease in usage. Newsprint prices, which had been increasing since the
summer of 2002, began to decrease in September 2006. Such costs may continue to decline for the remainder of the fiscal year. Same property newsprint volume decreased $6.5 \%$ due to migration to lighter weight paper and narrower page widths.

Same property other operating costs, which are comprised of all operating expenses not considered to be compensation, newsprint and ink, depreciation or amortization, increased $\$ 3,487,000$, or $5.2 \%$, in the current year quarter. Expenses to support revenue initiatives in print and online and maintain circulation contributed to the growth in other operating expenses. Such costs are expected to continue to rise, but at a lower rate of growth, for the remainder of the fiscal year.

Transition costs related to the acquisition of Pulitzer totaled $\$ 1,677,000$ for the three months ended June 30, 2006. Such costs are not included in same property comparisons. Transition costs are comprised of costs directly related to the acquisition of Pulitzer that are separately identifiable and non-recurring, but not capitalizable under GAAP.

Operating cash flow declined $8.5 \%$ to $\$ 73,157,000$ in the current year quarter from $\$ 79,911,000$ in the prior year. Operating cash flow margin decreased to $26.0 \%$ from $27.5 \%$ in the prior year quarter due to a $9.9 \%$ decrease in same property operating cash flow. Same property operating cash flow margin decreased to $27.5 \%$, from $29.6 \%$ in the prior year quarter.

Depreciation and amortization expense decreased $\$ 4,856,000$, or $17.9 \%$, on a same property basis. In 2006, the Company, based on its most recent analysis and in conjunction with its ongoing requirement to assess the estimated useful lives of intangible assets, concluded that the period of economic benefit of certain identified intangible assets related to the Pulitzer acquisition had decreased. As a result, the weighted-average useful life of customer lists was decreased from approximately 21 years to 17 years. In the third quarter of 2006, the Company also recorded a separate non-cash charge of $\$ 5,526,000$ to reduce the value of nonamortized masthead intangible assets of Pulitzer, of which $\$ 4,939,000$ is recorded in amortization expense and $\$ 587,000$ is recorded in equity in earnings of associated companies.

Equity in earnings of associated companies decreased to $\$ 4,517,000$ in the current year quarter, compared to $\$ 4,847,000$ in the prior year quarter.
Operating income decreased $3.9 \%$ to $\$ 54,614,000$. Operating income margin decreased to $19.4 \%$ from $19.6 \%$.

## Nonoperating Income and Expense

Financial income increased $\$ 912,000$ due to increased earnings in cash and investments. Financial expense decreased $\$ 1,540,000$ due to lower levels of debt, partially offset by higher interest rates.

## Overall Results

The Company's effective income tax rate decreased to $35.3 \%$ from $37.8 \%$ in the prior year quarter. The Company believes, absent unusual tax settlements, that its effective income tax rate in 2007 will approximate the rate for the three months ended June 30, 2007.

As a result of all of the above, earnings per diluted common share increased $4.3 \%$ to $\$ 0.49$ per share from $\$ 0.47$ per share in the prior year quarter.

Excluding unusual costs as detailed in the table below, diluted earnings per common share, as adjusted, were $\$ 0.49$ for the three months ended June 30, 2007, compared to $\$ 0.58$ in the prior year quarter.

|  |  | Three Months Ended June 30 |  |
| :--- | :---: | :---: | :---: |
|  | 2007 | 2006 |  |
| (Thousands, Except Per Share Data) | Amount | Per Share | Amount |
| Income from continuing operations, as reported | $\$ 22,310$ | $\$ 0.49$ | $\$ 21,316$ |
| Adjustments to income from continuing operations: |  | $\$ 0.47$ |  |
| Reduction in value of intangible assets | - | 5,526 |  |
| Transition costs | - | 1,677 |  |
| Income tax (benefit) of adjustments, net | - | 7,203 |  |
|  | - | $(1,984)$ |  |
| Income from continuing operations, as adjusted | - | - | 5,219 |

NINE MONTHS ENDED JUNE 30, 2007
Results from continuing operations, as reported in the Consolidated Financial Statements, are summarized below:

|  | Nine Months Ended June 30 |  | Percent Change |  |
| :---: | :---: | :---: | :---: | :---: |
| (Thousands, Except Per Share Data) | 2007 | 2006 | Total | Same Property |
| Advertising revenue: |  |  |  |  |
| Retail | \$ 346,518 | \$ 353,550 | (2.0)\% | (2.0)\% |
| National | 42,831 | 45,641 | (6.2) | (6.2) |
| Classified: |  |  |  |  |
| Daily newspapers: |  |  |  |  |
| Employment | 60,992 | 66,859 | (8.8) | (8.8) |
| Automotive | 41,190 | 44,750 | (8.0) | (8.0) |
| Real estate | 43,856 | 46,854 | (6.4) | (6.4) |
| All other | 28,903 | 29,105 | (0.7) | (0.7) |
| Other publications | 35,651 | 33,776 | 5.6 | 5.5 |
| Total classified | 210,592 | 221,344 | (4.9) | (4.9) |
| Online | 39,708 | 25,370 | 56.5 | 56.5 |
| Niche publications | 12,243 | 12,311 | (0.6) | (0.5) |
| Total advertising revenue | 651,892 | 658,216 | (1.0) | (1.0) |
| Circulation | 152,307 | 154,134 | (1.2) | (1.2) |
| Commercial printing | 12,441 | 13,066 | (4.8) | (2.9) |
| Online services and other | 26,885 | 23,563 | 14.1 | 9.1 |
| Total operating revenue | 843,525 | 848,979 | (0.6) | (0.8) |
| Compensation | 330,578 | 328,654 | 0.6 | (0.1) |
| Newsprint and ink | 85,412 | 89,437 | (4.5) | (2.8) |
| Other operating expenses | 218,785 | 207,228 | 5.6 | 5.5 |
| Curtailment gains | $(3,731)$ | - | NM | NM |
| Early retirement program | - | 8,654 | NM | NM |
| Transition costs | - | 2,830 | NM | NM |
| Total operating expenses, excluding depreciation and amortization | 631,044 | 636,803 | (0.9) | (0.5) |
| Operating cash flow | 212,481 | 212,176 | 0.1 | (1.6) |
| Depreciation and amortization | 70,239 | 71,718 | (2.1) | (3.0) |
| Equity in earnings of associated companies | 16,327 | 16,167 | 1.0 |  |
| Operating income | 158,569 | 156,625 | 1.2 |  |
| Non-operating expense, net | $(62,505)$ | $(66,753)$ | (6.4) |  |
| Income from continuing operations before income taxes | 96,064 | 89,872 | 6.9 |  |
| Income tax expense | 33,945 | 32,829 | 3.4 |  |
| Minority interest | 1,175 | 892 | 31.7 |  |
| Income from continuing operations | \$ 60,944 | \$ 56,151 | 8.5\% |  |
| Earnings per common share: |  |  |  |  |
| Basic | \$ 1.34 | \$ 1.24 | 8.1\% |  |
| Diluted | 1.33 | 1.23 | 8.1 |  |

Day exchanges in the quarter can affect results in varying degrees. Sundays normally generate more advertising revenue than any other day of the week. The nine months ended June 30, 2007 had the same number of Sundays as the prior year nine month period. The former Pulitzer newspapers use period accounting and were not affected by day exchanges.

In total, 2006 acquisitions and divestitures accounted for $\$ 2,948,000$ of operating revenue and $\$ 2,964,000$ of operating expenses, other than depreciation and amortization, in the nine months ended June 30, 2007. Acquisitions and divestitures accounted for $\$ 1,810,000$ of operating revenue and $\$ 1,602,000$ of operating expenses, other than depreciation and amortization, in the nine months ended June 30, 2006. For the nine months ended June 30 , 2007, total same property operating revenue decreased $\$ 6,591,000$, or $0.8 \%$.

## Advertising Revenue

Same property advertising revenue decreased \$6,384,000, or 1.0\%, for the nine months ended June 30, 2007.
On a combined basis, print and online retail advertising decreased $0.5 \%$ and classified advertising decreased $0.7 \%$ during the nine months ended June 30, 2007.

Same property print retail revenue decreased $\$ 7,063,000$, or $2.0 \%$. The same property average retail rate, excluding preprint insertions, decreased $0.5 \%$. Same property preprint insertion revenue increased $1.5 \%$.

Same property print classified advertising revenue decreased $4.9 \%$ for the nine months ended June 30, 2007. Higher margin employment advertising in the Company's daily newspapers decreased $8.8 \%$ on a same property basis, and same property real estate classified revenue decreased $6.4 \%$, in a soft housing market nationally, which also negatively impacted retail revenue. Same property automotive classified advertising decreased $8.0 \%$ amid a continuing industry-wide decline. Same property average classified rates decreased 2.9\%.

Advertising lineage, as reported on a same property basis for the Company's daily newspapers only, consisted of the following:

|  | Nine Months Ended |  |  |
| :--- | ---: | ---: | :---: |
|  | June 30 |  |  |
| (Thousands of Inches) | 2007 | 2006 | Percent Change |
| Retail | 10,068 | 10,324 | $(2.5) \%$ |
| National | 529 | 616 | $(14.1)$ |
| Classified | 11,799 | 12,272 | $(3.9)$ |
|  | 22,396 | 23,212 | $(3.5) \%$ |

Online advertising increased $\$ 14,338,000$, or $56.5 \%$, on a same property basis, due to rate increases and expanded cross-selling with the Company's print publications. In addition, the Company began selling online employment advertising on Yahoo! Hot Jobs during the second quarter of 2007.

Circulation and Other Revenue
Same property circulation revenue decreased $\$ 1,848,000$, or $1.2 \%$, in the current year nine month period. The Company's unaudited average daily newspaper circulation units, including TNI and MNI, decreased $0.5 \%$ and Sunday circulation decreased $1.6 \%$ for the nine months ended June 30, 2007 compared to the prior year. In spite of modest declines in circulation, Company research in its larger markets indicates it is reaching an increasingly larger audience in these markets through rapid online growth, as well as through additional specialty and niche publications.

Same property commercial printing revenue decreased $\$ 368,000$, or $2.9 \%$. Same property online services and other revenue increased $\$ 2,009,000$, or $9.1 \%$.

## Operating Expenses and Results of Operations

Same property compensation expense decreased $\$ 326,000$, or $0.1 \%$, in the current year nine month period. Same property full-time equivalent employees decreased 1.0\%.

Same property newsprint and ink costs decreased $\$ 2,491,000$, or $2.8 \%$, in the current year nine month period due to lower newsprint prices and decreased usage. Newsprint prices, which had been increasing since the summer of 2002, began to decrease in September 2006. Such costs may continue to decline for the remainder of the fiscal year. Same property newsprint volume decreased $5.2 \%$ due to migration to lighter weight paper and narrower page widths.

Same property other operating costs, which are comprised of all operating expenses not considered to be compensation, newsprint and ink, depreciation or amortization, increased $\$ 10,934,000$, or $5.5 \%$, in the current year nine month period. Expenses to support revenue initiatives in print and online and maintain circulation contributed to the growth in other operating expenses. Such costs are expected to continue to rise, but at a lower rate of growth, for the remainder of the fiscal year.

In January 2007, defined pension benefits for certain of the Company's employees were frozen at then current levels. As a result, the Company recognized a curtailment gain of $\$ 1,791,000$ in January 2007, and also recognized the Company's $50 \%$ share of the $\$ 2,074,000$ gain recognized by TNI.

In January 2007, defined postretirement medical benefits for certain of the Company's employees were modified. As a result, the Company recognized a curtailment gain of \$1,940,000 in January 2007.

In 2006, the St. Louis Post-Dispatch concluded an offering of early retirement incentives that resulted in an adjustment of staffing levels. 130 employees volunteered to take advantage of the offer, which included enhanced pension and insurance benefits and lump sum cash payments based on continuous service. The cost totaled $\$ 17,778,000$ before income tax benefit, with $\$ 9,124,000$ recognized in 2005, $\$ 8,373,000$ recognized in the three months ended December 31, 2005 and $\$ 281,000$ recognized in the three months ended March 31, 2006. Approximately $\$ 7,000,000$ of the cost represented cash payments made, with the remainder due primarily to enhancements of pension and other postretirement benefits.

Transition costs related to the acquisition of Pulitzer totaled $\$ 2,830,000$ for the nine months ended June 30, 2006. Such costs are not included in same property comparisons.

Operating cash flow improved $0.1 \%$ to $\$ 212,481,000$ in the current year nine month period from $\$ 212,176,000$ in the prior year. Operating cash flow margin increased to $25.2 \%$ from $25.0 \%$ in the prior year nine month period due to one-time items in both years, offset by a $1.6 \%$ decrease in same property operating cash flow. Same property operating cash flow margin decreased to $27.2 \%$, from $27.4 \%$ in the prior year nine month period.
Depreciation and amortization expense decreased $\$ 2,076,000$, or $3.0 \%$, on a same property basis. In 2006 , the Company, based on its most recent analysis and in conjunction with its ongoing requirement to assess the estimated useful lives of intangible assets, concluded that the period of economic benefit of certain identified intangible assets related to the Pulitzer acquisition had decreased. As a result, the weighted-average useful life of customer lists was decreased from approximately 21 years to 17 years. In the third quarter of 2006 the Company also recorded a separate non-cash charge of $\$ 5,526,000$ to reduce the value of nonamortized masthead intangible assets of Pulitzer, of which $\$ 4,939,000$ is recorded in amortization expense and $\$ 587,000$ is recorded in equity in earnings of associated companies.

Equity in earnings of associated companies increased to $\$ 16,327,000$ in the current year nine month period, compared to $\$ 16,167,000$ in the prior year nine month period. TNI, which uses period accounting, had 40 weeks of business activity in the nine months ended June 30, 2007, compared with 39 weeks in the prior year nine month period. The Company's $50 \%$ share of TNI's curtailment gain increased results by $\$ 1,037,000$.

Operating income increased $1.2 \%$ to $\$ 158,569,000$. Operating income margin increased to $18.8 \%$ from 18.4\%.

## Nonoperating Income and Expense

Financial expense decreased $\$ 3,292,000$ due to lower levels of debt, partially offset by higher interest rates.

## Overall Results

The Company's effective income tax rate decreased to $35.3 \%$ from $36.5 \%$ in the prior year period. The Company believes, absent unusual tax settlements, that its effective income tax rate in 2007 will approximate the rate for the nine months ended June $30,2007$.

As a result of all of the above, earnings per diluted common share increased $8.1 \%$ to $\$ 1.33$ per share from $\$ 1.23$ per share in the prior year nine month period. Excluding unusual costs (and cost reductions), as detailed in the table below, diluted earnings per common share, as adjusted, were $\$ 1.26$ for the nine months ended June 30, 2007, compared to $\$ 1.48$ in the prior year nine month period. Per share amounts in the table below may not add due to rounding.


## LIQUIDITY AND CAPITAL RESOURCES

Cash provided by operating activities of continuing operations was $\$ 124,117,000$ for the nine months ended June 30, 2007, and $\$ 158,277,000$ for the same period in 2006. Increased net income was more than offset by changes in working capital, primarily increased income tax payments in the current year, accounting for the change between years.

Cash required for investing activities totaled $\$ 24,243,000$ for the nine months ended June 30, 2007, and \$29,519,000 in the same period in 2006. Capital expenditures account for substantially all of the usage of funds in both the current year and prior year periods.

The Company anticipates that funds necessary for future capital expenditures and other requirements will be available from internally generated funds, its Credit Agreement or, if necessary, by accessing the capital markets.

In 2006, the Company entered into the Credit Agreement with a syndicate of financial institutions. The Credit Agreement provides for aggregate borrowings of up to $\$ 1,435,000,000$, including a $\$ 450,000,000$ revolving credit facility. The Credit Agreement also provides the Company with the right, with the consent of the administrative agent, to request at certain times prior to June 2012 that one or more lenders provide incremental term loan commitments of up to $\$ 500,000,000$, subject to certain requirements being satisfied at the time of the request. The Credit Agreement matures in June 2012.

In 2005, the Company filed a Form S-3 shelf registration statement (Shelf) with the SEC, which has been declared effective. The Shelf gives the Company the flexibility to issue and publicly distribute various types of securities, including preferred stock, common stock, secured or unsecured debt securities, purchase contracts and units consisting of any combination of such securities, from time to time, in one or more offerings, up to an aggregate amount of $\$ 500,000,000$.

The Shelf enables the Company to sell securities quickly and efficiently when market conditions are favorable or financing needs arise. Net proceeds from the sale of any securities may be used for general corporate purposes, including repayment or refinancing of debt, working capital, capital expenditures, acquisitions or the repurchase of common stock, subject to conditions of existing debt agreements.

Cash required for financing activities of continuing operations totaled $\$ 121,382,000$ during the nine months ended June 30, 2007, and required $\$ 127,880,000$ in the prior year nine month period. Debt repayments and dividends accounted for the primary usage of funds in both years.

Cash provided by discontinued operations totaled $\$ 22,091,000$ in the nine months ended June 30,2007 and $\$ 4,260,000$ in the nine months ended June 30, 2006. Cash generated from the sales of discontinued operations was the primary source of funds in the current year nine month period. Cash generated from operations was the primary source of funds in the prior year nine month period.

Cash and cash equivalents increased \$583,000 for the nine months ended June 30, 2007, and increased \$5,138,000 for the same period in 2006.

## INFLATION

The Company has not been significantly impacted by general inflationary pressures over the last several years. The Company anticipates that changing costs of newsprint, its basic raw material, may impact future operating costs. Price increases (or decreases) for the Company's products are implemented when deemed appropriate by management. The Company continuously evaluates price increases, productivity improvements, sourcing efficiencies and other cost reductions to mitigate the impact of inflation.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company is exposed to market risk stemming from changes in interest rates and commodity prices. Changes in these factors could cause fluctuations in earnings and cash flows. In the normal course of business, exposure to certain of these market risks is managed as described below.

## INTEREST RATES

## Restricted Cash and Investments

Interest rate risk in the Company's restricted cash and investments is managed by investing only in securities with maturities no later than May 2010, after which time all restrictions on such funds lapse. Only U.S. Government and related securities are permitted.

## Debt

The Company's debt structure and interest rate risk are managed through the use of fixed and floating rate debt. The Company's primary exposure is to the London Interbank Offered Rate (LIBOR). A 100 basis point increase to LIBOR would decrease income from continuing operations before income taxes on an annualized basis by approximately $\$ 7,705,000$, based on $\$ 770,500,000$ of floating rate debt outstanding at June 30 , 2007, after consideration of the interest rate swaps described below, and excluding debt of MNI. Such interest rates may also decrease.

In 2005, the Company executed interest rate swaps in the notional amount of $\$ 350,000,000$ with a forward starting date of November 30, 2005. The interest rate swaps have terms of two to five years, carry interest rates from $4.2 \%$ to $4.4 \%$ (plus the applicable LIBOR margin) and effectively fix the Company's interest rate on debt in the amounts, and for the time periods, of such instruments. Certain of the Company's interest-earning assets, including those in employee benefit plans, also function as a natural hedge against fluctuations in interest rates on debt.

At June 30, 2007, after consideration of the interest rate swaps described above, approximately $54 \%$ of the principal amount of the Company's debt is subject to floating interest rates.

## COMMODITIES

Certain materials used by the Company are exposed to commodity price changes. The Company manages this risk through instruments such as purchase orders and non-cancelable supply contracts. The Company is also involved in continuing programs to mitigate the impact of cost increases through identification of sourcing and operating efficiencies. Primary commodity price exposures are newsprint and, to a lesser extent, ink and energy costs. Newsprint prices have been declining since September 2006, after rising for more than four years.

A $\$ 10$ per metric ton newsprint price increase would result in an annualized reduction in income before income taxes of approximately $\$ 1,730,000$ based on anticipated consumption in 2007, excluding consumption of MNI and TNI. Such prices may also decrease.

In January 2007, Abitibi-Consolidated Inc. and Bowater Inc. announced a merger of the two companies. The merger, which has not yet been consummated, would significantly increase the market share of the combined company from that of the individual companies and is expected to create substantial operating efficiencies. The Company acquires newsprint and specialty paper products from both Abitibi-Consolidated Inc and Bowater Inc. At the present time, the impact on pricing of products sold to the Company as a result of the merger cannot be determined.

In July 2007, several major newsprint manufacturers announced a price increase of $\$ 25$ per metric ton on newsprint, effective for deliveries in September 2007. The final extent of changes in price, if any, is subject to negotiation between such manufacturers and the company.

## SENSITIVITY TO CHANGES IN VALUE

The estimate that follows is intended to measure the maximum potential impact on fair value of fixed rate debt of the Company in one year from adverse changes in market interest rates under normal market conditions. The calculation is not intended to represent the actual loss in fair value that the Company expects to incur. The estimate does not consider favorable changes in market rates. The position included in the calculation is fixed rate debt, the principal amount of which totals \$306,000,000 at June 30, 2007.

The estimated maximum potential one-year loss in fair value from a 100 basis point movement in interest rates on market risk sensitive investment instruments outstanding at June 30, 2007 is approximately $\$ 5,303,000$. There is no impact on reported results or financial condition from such changes in interest rates.

Changes in the fair value of interest rate swaps from movements in interest rates are not determinable, due to the number of variables involved in the pricing of such instruments. However, increases in interest rates would generally result in increases in the fair value of such instruments.

## Item 4. Controls and Procedures

In order to ensure that the information that must be disclosed in filings with the Securities and Exchange Commission is recorded, processed, summarized and reported in a timely manner, the Company has disclosure controls and procedures in place. The chief executive officer, Mary E. Junck, and chief financial officer, Carl G. Schmidt, have reviewed and evaluated the disclosure controls and procedures as of June 30, 2007, and have concluded that such controls and procedures are effective.

There have been no changes in internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, such controls during the three months ended June 30, 2007.

## PART II OTHER INFORMATION

## Item 2(c). Issuer Purchases of Equity Securities

During the three months ended June 30, 2007, the Company purchased shares of Common Stock, as noted in the table below, in transactions with participants in its 1990 Long-Term Incentive Plan. The transactions resulted from the withholding of shares to pay the exercise price and/or taxes related to the exercise of stock options. The Company is not currently engaged in share repurchases related to a publicly announced plan or program.

|  | Shares | Average Price <br> Month |
| :--- | :---: | :---: |
| May | 293 | $\$ 26.35$ |

## tem 6. Exhibits

| Number |  | Description |
| :--- | :--- | :--- |
| 31.1 | Rule 13a-14(a)/15d-14(a) certification |  |
| 31.2 | Rule 13a-14(a)/15d-14(a) certification |  |
| 32 | Section 1350 certification |  |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LEE ENTERPRISES, INCORPORATED

## /s/ Carl G. Schmidt

Carl G. Schmidt
Vice President, Chief Financial Officer and Treasurer (Principal Financial and Accounting Officer)

Date: August 9, 2007

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Mary E. Junck, certify that:

1. I have reviewed this quarterly report on Form 10-Q (Quarterly Report) of Lee Enterprises, Incorporated (Registrant);
2. Based on my knowledge, this Quarterly Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report;
3. Based on my knowledge, the Consolidated Financial Statements, and other financial information included in this Quarterly Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this Quarterly Report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and $15 \mathrm{~d}-15(\mathrm{f})$ ) for the Registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Quarterly Report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this Quarterly Report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this Quarterly Report based on such evaluation; and
d) disclosed in this Quarterly Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the Audit Committee of Registrant's Board of Directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to affect the Registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 9, 2007

/s/ Mary E. Junck

Mary E. Junck
Chairman, President and Chief Executive Officer

## CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Carl G. Schmidt, certify that:

1. I have reviewed this quarterly report on Form 10-Q (Quarterly Report) of Lee Enterprises, Incorporated (Registrant);
2. Based on my knowledge, this Quarterly Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report;
3. Based on my knowledge, the Consolidated Financial Statements, and other financial information included in this Quarterly Report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this Quarterly Report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Quarterly Report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this Quarterly Report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this Quarterly Report based on such evaluation; and
d) disclosed in this Quarterly Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the Audit Committee of Registrant's Board of Directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to affect the Registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: August 9, 2007
/s/ Carl G. Schmidt
Carl G. Schmidt
Vice President, Chief Financial Officer and Treasurer

The following statement is being furnished to the Securities and Exchange Commission solely for purposes of Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350), which carries with it certain criminal penalties in the event of a knowing or willful misrepresentation.

Securities and Exchange Commission
450 Fifth Street, NW
Washington, DC 20549
Re: Lee Enterprises, Incorporated
Ladies and Gentlemen:
In accordance with the requirements of Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. 1350), each of the undersigned hereby certifies that to our knowledge:
(i) this quarterly report on Form 10-Q for the period ended June 30, 2007 (Quarterly Report), fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
(ii) the information contained in this Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of Lee Enterprises, Incorporated for the periods presented in the Quarterly Report.

Date: August 9, 2007
/s/ Mary E. Junck

## Mary E. Junck

Chairman, President and
Chief Executive Officer
/s/ Carl G. Schmidt
Carl G. Schmidt
Vice President, Chief Financial Officer and Treasurer

A signed original of this written statement required by Section 906 has been provided to Lee Enterprises, Incorporated and will be retained by Lee Enterprises, Incorporated and furnished to the Securities and Exchange Commission upon request.

