UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q
[ X ] Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934 For Quarter Ended December 31, 1998

OR
[ ] Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

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Commission File Number 1-6227
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Lee Enterprises, Incorporated

A Delaware Corporation I.D. \#42-0823980 215 N. Main Street Davenport, Iowa 52801 Phone: (319) 383-2100

Indicate by a check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [ X ] No [ ]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Class
Outstanding At December 31, 1998
Common Stock, $\$ 2.00$ par value
32,775, 310
Class "B" Common Stock, \$2.00 par value
11,546, 055

## PART I. FINANCIAL INFORMATION

Item 1.
LEE ENTERPRISES, INCORPORATED
consolidated statements of income
(In Thousands, Except Per Share Data)
(Unaudited)
Three Months Ended December 31:
Operating revenue:
Publishing:
Daily newspapers:
Advertising
. . . . . . . . . . . . . . . . . . . . . . .

Other .......................................
28,716 25,059
Broadcasting .................................. 35,590 31,255
Equity in net income of associated companies
2,242 2,149
142,127 131, 259
Operating expenses:
Compensation costs ....................... 51, 303 47,668
Newsprint and ink ............................. 10. 10,828 10,562
Depreciation ............................... 5, 085 4,620
Amortization of intangibles .............. 4,403 4,456

| Other |  |  |  |  |  | th |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Operating income | 34,800 | 30,098 |  |
| :---: | :---: | :---: | :---: |
| Financial (income) expense, net |  |  |  |
| Financial (income)Financial expense | $(1,216)$ |  | (530) |
|  | 4,266 |  | 3,706 |
|  | 3, 050 |  | 3,176 |
| Income before taxes on incomeIncome taxes ......................... | 31,750 |  | , 922 |
|  | 12,111 |  | , 338 |
| Net income | \$ 19,639 |  | , 584 |
| Average outstanding shares: |  |  |  |
| Basic | 44,268 |  | , 316 |
| Diluted | 44,843 |  | , 025 |
| Earnings per share: |  |  |  |
| Basic | \$ 0.44 | \$ | 0.37 |
| Diluted | \$ 0.44 | \$ | 0.36 |
| Dividends per share | \$ 0.15 | \$ | 0.14 |



| Condensed consolidated statements of cash flows (In Thousands) |  |  |
| :---: | :---: | :---: |
| Three Months Ended December 31: | 1998 | 1997 |
|  | (Unaud | ited) |
| Cash Provided by Operations: |  |  |
| Net income | \$ 19,639 | \$ 16,584 |
| Adjustments to reconcile net income to net cash provided by operations: |  |  |
| Depreciation and amortization | 9,488 | 9,076 |
| Distributions in excess of current earnings of associated companies | 1,758 | 1,813 |
| Other balance sheet changes ................................ | 2,975 | 3,282 |
| Net cash provided by operations | 33,860 | 30,755 |
| Cash (Required for) Investing Activities: |  |  |
| Purchase of property and equipment ... | $(8,870)$ | $(4,347)$ |
| Other . . . . . . . . . . . . . . . . . . . | (42) | (95) |
| Net cash (required for) investing activities | $(8,912)$ | $(4,442)$ |
| Cash (Required for) Financing Activities: |  |  |
| Purchase of Lee Common Stock .................................. | $(2,126)$ | $(22,482)$ |
| Proceeds from short-term notes payable, net | - - | 5,000 |
| Other | 125 | 153 |
| Net cash (required for) financing activities | $(2,001)$ | $(17,329)$ |
| Net increase in cash and cash equivalents | 22,947 | 8,984 |
| Cash and cash equivalents: |  |  |
| Beginning | 16,941 | 14,163 |
| Ending | \$ 39,888 | \$ 23,147 |

## Note 1. Basis of Presentation

The information furnished reflects all adjustments, consisting of normal recurring accruals, which are, in the opinion of management, necessary to a fair presentation of the financial position as of December 31, 1998 and the results of operations and cash flows for the three months ended December 31, 1998 and 1997.

Note 2. Investment in Associated Companies
Condensed operating results of Madison Newspapers, Inc. (50\% owned) and other unconsolidated associated companies are as follows:

|  | Three Mon Decen | ths Ended ber 31, |
| :---: | :---: | :---: |
|  | 1998 | 1997 |
|  | (In Th (Unau | ousands) <br> dited) |
| Revenues | \$23,591 | \$21,785 |
| Operating expenses, except depreciation and amortization | 15,627 | 14,245 |
| Income before depreciation and amortization, interest, and taxes | 7,964 | 7,540 |
| Depreciation and amortization | 793 | 712 |
| Operating income | 7,171 | 6,828 |
| Financial income | 323 | 333 |
| Income before income taxes | 7,494 | 7,161 |
| Income taxes | 3,032 | 2,885 |
| Net income | 4,462 | 4,276 |

Note 3. Cash Flows Information
The components of other balance sheet changes are:

| Three Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 1998 |  | 1997 |
| (In Thousands) (Unaudited) |  |  |  |
| \$ | $(7,960)$ | \$ | $(7,536)$ |
|  | 1,746 |  | 2,452 |
|  | $(1,798)$ |  | (855) |
|  | 10,800 |  | 9,311 |
|  | 187 |  | (90) |
| \$ | 2,975 | \$ | 3,282 |

The following table sets forth the computation of basic and diluted earnings per share (in thousands except per share amounts):

|  | Three Months Ended December 31, |  |
| :---: | :---: | :---: |
|  | 1998 | 1997 |
|  | (Unaudited) <br> (In Thousands) |  |
| Numerator, income applicable to common shares, net income | \$19,639 | \$16,584 |
| Denominator: |  |  |
| Basic, weighted average common shares outstanding | 44,268 | 45,316 |
| Dilutive effect of employee stock options | 575 | 709 |
| Diluted outstanding shares | 44,843 | 46,025 |
| Earnings per share: |  |  |
| Basic | \$ 0.44 | \$ 0.37 |
| Diluted | 0.44 | 0.36 |

## Note 5. Change in Accounting Principles

In June 1997, the FASB issued Statement No. 130 "Reporting Comprehensive Income" and Statement No. 131 "Disclosures about Segments of an Enterprise and Related Information". Statement No. 130 establishes standards for reporting comprehensive income in financial statements. Statement No. 131 expands certain reporting and disclosure requirements for segments from current standards. The Company adopted these standards effective for the fiscal year beginning October 1, 1998. The adoption of these new standards did not result in material changes to previously reported amounts or disclosures.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Operations by line of business are as follows:

|  | Three Months  <br> Ended December 31, Percent <br> 1998 1997 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Unau Dollars I |  | d) usands) |  |
| Revenue: |  |  |  |  |  |
| Publishing | \$ | 106,537 | \$ | 100, 004 | 6.5\% |
| Broadcasting |  | 35,590 |  | 31, 255 | 13.9 |
|  |  | 142, 127 | \$ | 131, 259 | 8.3\% |
| Income before depreciation and amortization, interest, and taxes (EBITDA): * |  |  |  |  |  |
| Publishing . . . . . . . . . . . . . . . . . . . . . . . . . . | \$ | 35,720 | \$ | 34,706 | 2.9\% |
| Broadcasting |  | 12,528 |  | 8,423 | 48.7 |
| Corporate .. |  | $(3,960)$ |  | $(3,955)$ | (0.1) |
|  | \$ | 44,288 | \$ | 39,174 | 13.1\% |
| Operating income: |  |  |  |  |  |
| Publishing | \$ | 29,277 | \$ | 28,610 | 2.3\% |
| Broadcasting |  | 9,807 |  | 5,680 | 72.7 |
| Corporate and other |  | $(4,284)$ |  | $(4,192)$ | (2.2) |
|  | \$ | 34,800 | \$ | 30, 098 | 15.6\% |
| Capital expenditures: |  |  |  |  |  |
| Publishing | \$ | 5,593 | \$ | 2,631 |  |
| Broadcasting |  | 2,895 |  | 1,450 |  |
| Corporate |  | 382 |  | 266 |  |
|  | \$ | 8,870 | \$ | 4,347 |  |

[^0]
## PUBLISHING

Wholly-owned daily newspaper advertising revenue increased $\$ 2,885,000,5.5 \%$. Advertising revenue from local merchants increased \$2,047,000, 6.5\%. Local "run-of-press" advertising increased $\$ 1,799,000,8.5 \%$, as a result of an $8.5 \%$ increase in advertising inches. Local preprint revenue increased \$248,000, 2.4\%. Classified advertising revenue increased $\$ 699,000,4.4 \%$, as a result of higher average rates and a $2.3 \%$ increase in advertising inches. Circulation revenue was flat due to promotional pricing and minimal rate increases.

Other revenue consists of revenue from weekly newspapers, classified and specialty publications, commercial printing, products delivered outside the newspaper (which include activities such as target marketing and special event production) and editorial service contracts with Madison Newspapers, Inc.

Other revenue by category and by property is as follows:

|  | Three | $\begin{aligned} & \text { Ended } \\ & \text { r 31, } \end{aligned}$ |
| :---: | :---: | :---: |
|  | 1998 | 1997 |
|  |  | d) |
| Weekly newspapers, classified and specialty publications: |  | ands) |
| Properties owned for entire period | \$17, 522 | \$16, 467 |
| Acquired since September 30, 1997 | 1,849 | - - |
| Commercial printing | 4,147 | 3,811 |
| Products delivered outside the newspaper | 3,001 | 2,662 |
| Editorial service contracts | 2,197 | 2,119 |
|  | \$28, 716 | \$25, 059 |

The following table sets forth the percentage of revenue of certain items in the publishing segment.

| Revenue | 100.0\% | 100.0\% |
| :---: | :---: | :---: |
| Compensation costs | 33.9 | 33.0 |
| Newsprint and ink | 10.2 | 10.6 |
| Other operating expenses | 22.4 | 21.7 |
|  | 66.5 | 65.3 |
| Income before depreciation, amortization, interest and taxes | 33.5 | 34.7 |
| Depreciation and amortization | 6.0 | 6.1 |
| Operating margin wholly-owned properties | 27.5\% | 28.6\% |

Exclusive of the effects of acquisitions, costs other than depreciation and amortization increased $\$ 4,136,000$, $6.3 \%$. Compensation expense increased \$2,466,000, $7.5 \%$, due primarily to an increase in average compensation rate, unfavorable medical plan experience, and an increase in employee benefits for recently acquired properties. Newsprint and ink costs increased \$139,000, 1.3\%, due to increased consumption. Newsprint prices started to decline in December but did not have a significant impact on the results of the quarter. Other operating costs exclusive of depreciation and amortization increased \$1,531,000, $7.0 \%$ due to higher distribution expenses and other cost increases.

## BROADCASTING

Revenue for the quarter increased $\$ 4,335,000$, $13.9 \%$, as political advertising increased \$5,037,000, while local/regional/national advertising was flat. Production revenue and revenues from other services decreased $\$(350,000)$, (15.3\%) due to loss of production revenue from the NBA lockout.

The following table sets forth the percentage of revenue of certain items in the broadcasting segment.

Three
Months Ended
December 31,
19981997

| Revenue | 100.0\% | 100.0\% |
| :---: | :---: | :---: |
| Compensation costs | 37.1 | 40.8 |
| Programming costs | 6.7 | 7.1 |
| Other operating expenses | 21.0 | 25.2 |
|  | 64.8 | 73.1 |


| Income before depreciation, amo | 35.2 | 26.9 |
| :---: | :---: | :---: |
| Depreciation and amortization | 7.6 | 8.7 |
| Operating margin wholly-owned properties | 27.6\% | 18.2\% |

Compensation costs increased \$480,000, $3.8 \%$ due to increases in average compensation. Programming costs for the quarter increased \$138,000, 6.2\%, primarily due to increased costs of syndicated programming. Other operating expenses, exclusive of depreciation and amortization, decreased \$(388,000), (4.9\%) due primarily to reductions in sales and audience promotion expenses.

CORPORATE COSTS
Corporate costs increased by $\$ 92,000,2.2 \%$, as a result of increased relocation expenses, offset in part by reduced consulting expenses.

## FINANCIAL EXPENSE AND INCOME TAXES

Interest on deferred compensation agreements for executives and others is offset by financial income earned on the invested funds held in trust. Financial income and interest expense increased by $\$ 707,000$ and $\$ 9,000$ in 1998 and 1997, respectively, as a result of these arrangements.

Income taxes were $38.1 \%$ and $38.4 \%$ of pre-tax income for the quarters ended December 31, 1998 and 1997, respectively.

## LIQUIDITY AND CAPITAL RESOURCES

Cash provided by operations, which is the Company's primary source of liquidity, was $\$ 33,860,000$ for the quarter. Available cash balances, cash flow from operations and bank lines of credit provide adequate liquidity. Covenants related to the Company's credit agreements are not considered restrictive to operations and anticipated stockholder dividends.

YEAR 2000

The Year 2000 issue concerns the inability of information technology (IT) systems and equipment utilizing microprocessors to recognize and process date-sensitive information after 1999 due to the use of only the last two digits to refer to a year. This problem could affect both computer software and hardware and other equipment that relies on microprocessors. Management has completed a company-wide evaluation of this impact on its IT systems and its date-sensitive publishing equipment. The evaluation of broadcasting equipment is expected to be complete by March 31, 1999. Renovation and testing have been completed on all significant IT systems that utilize company-developed software that were not Year 2000 compliant with the exception of the newspaper advertising system. That system has been renovated and tested. Installation of the renovated advertising system is scheduled to be complete by January 31, 1999. The Company has received representations that significant software developed by others is Year 2000 compliant. Testing of these systems is expected to be complete by March 31, 1999. Installation of a new Year 2000-compliant financial system is approximately $75 \%$ complete and is planned to be complete by July 31, 1999. Testing of computer hardware for IT systems is approximately $90 \%$ complete. Renovation efforts and testing of systems/equipment are expected to be complete by June 30, 1999.

The Company will monitor the progress of material vendors and suppliers whose uninterrupted delivery of product or service is material to the production or distribution of our print and broadcast products in their efforts to become Year 2000 compliant. Material vendors and suppliers include electric utilities, telecommunications, news and content providers, television networks, other television programming suppliers, the U.S. Postal Service, and financial institutions.

From September 30, 1994 through December 31, 1998, the Company has spent approximately $\$ 500,000$ to address Year 2000 issues for IT systems (exclusive of the cost of the new financial, newspaper production and other systems that were scheduled to be replaced before the year 2000 for reasons other than Year 2000 compliance). Total costs to address Year 2000 issues for IT systems are currently estimated to be less than $\$ 1,000,000$ and consist primarily of staff and consultant costs. Year 2000 remediation will require the replacement of telephone switches and software at a cost of $\$ 600,000$ to $\$ 1,000,000$. Through December 31, 1998 approximately $\$ 300,000$ had been spent for new telephone equipment. An estimate of the cost of replacement of newspaper and broadcasting equipment will be available after the completion of the evaluations described above. Funds for these costs are expected to be provided by the operating cash flows or bank line of credit of the Company.

The Company could be faced with severe consequences if Year 2000 issues are not identified and resolved in a timely manner by the Company and material third parties. A worst-case scenario would result in the short-term inability of the Company to produce/distribute newspapers or broadcast television programming due to unresolved Year 2000 issues. This would result in lost revenues; however, the amount would be dependent on the length and nature of the disruption, which cannot be predicted or estimated. In light of the possible consequences, the Company is devoting the resources needed to address Year 2000 issues in a timely manner. Management monitors the progress of the Company's Year 2000 efforts and provides update reports to the audit committee of the Board of Directors at each meeting. While management expects a successful resolution of these issues, there can be no guarantee that material third parties, on which the Company relies, will address all Year 2000 issues on a timely basis or that their failure to successfully address all issues would not have an adverse effect on the Company.

The Company is in the process of reviewing its existing contingency plans in case business interruptions do occur. Management expects the review of these plans to be complete by June 30, 1999.

## SAFE HARBOR STATEMENT

This report contains certain forward-looking statements that are based largely on the Company's current expectations and are subject to certain risks, trends, and uncertainties that could cause actual results to differ materially from those anticipated. Among such risks, trends, and uncertainties are changes in advertising demand, newsprint prices, interest rates, regulatory rulings, availability of quality broadcast programming at competitive prices; quality and ratings of network over-the-air broadcast programs, legislative or regulatory initiatives affecting the cost of delivery of over-the-air broadcast programs to the Company's customers, and other economic conditions and the effect of acquisitions, investments, and dispositions on the Company's results of operations or financial condition. The words "believe," "expect," "anticipate," "intends," "plans," "projects," "considers," and similar expressions generally identify forward-looking statements. Readers are cautioned not to place undue reliance on such forward-looking statements, which are as of the date of this report. Further information concerning the Company and its businesses, including factors that potentially could materially affect the Company's financial results, is included in the Company's annual report on Form 10-K.

## LEE ENTERPRISES, INCORPORATED

## PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits:

Ex-27 Financial Data Schedule
(b) Report on Form 8-K: None

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LEE ENTERPRISES, INCORPORATED

Date
/s/ G.C. Wahlig
2/2/99
G.C. Wahlig, Chief Accounting Officer

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE DECEMBER 31, 1998 FORM 10-Q OF LEE ENTERPRISES, INCORPORATED AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS

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3-MOS
    SEP-30-1999
        DEC-31-1998
                        39,888
                0
            73,048
                4,645
                2,384
            125,126
                                    307,899
            175,872
            686,209
    111,430
                                    186,039
            0
                    0
                                    88,642
                                    242,250
686,209
        142,127 139,885
        0
        107,327
        0
        4,266
        31,750
            12,111
        19,639
            0
            0
                0
            19,639
            .44
            .44
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[^0]:    * EBITDA is not a financial performance measurement under generally accepted accounting principles (GAAP), and should not be considered in isolation or a substitute for GAAP performance measurements. EBITDA is also not reflected in our consolidated statement of cash flows; but it is a common and meaningful alternative performance measurement for comparison to other companies in our industry.

