

## Lee Enterprises Reports Q2 Earnings Growth Of 13.8%

April 21, 2003

DAVENPORT, Iowa, Apr 21, 2003 (BUSINESS WIRE) -- Lee Enterprises, Incorporated (NYSE:LEE), reported today that diluted earnings per common share from continuing operations were 33 cents for its second quarter ended March 31, 2003.

The results represent an increase of 13.8 percent over earnings of 29 cents a year ago, which have been restated to include employee stock option expense.

Mary Junck, chairman and chief executive officer, said: "Lee posted another strong quarter despite continued economic uncertainty and war-related dampening of ad spending. Same-property(1) retail advertising revenue grew 3.0 percent over last year, and classified increased 2.4 percent, reflecting our ongoing revenue priority. We're seeing especially good performances at the 16 newspapers we acquired in 2002. Our momentum continues, as well, from our focus on improving readership and circulation, emphasizing strong local news, expanding our online services and carefully controlling our costs. As the war winds down, we're well positioned to take advantage of any improvement in the ad environment when it happens."

Operating cash flow(2) increased 57.1 percent to \$37.4 million, at a margin of 24.0 percent, compared with 24.6 percent a year ago, primarily a result of lower margins of businesses acquired a year ago and increasing medical and other compensation costs. Revenue increased 61.0 percent to \$155.3 million, as acquisitions contributed \$56.6 million this year. Operating expenses, excluding depreciation and amortization, increased 62.2 percent to \$118.0 million. Operating income, which includes equity in net income of associated companies, depreciation and amortization, increased 34.6 percent. Net income grew 16.4 percent to \$14.6 million.

On a same-property basis, which excludes the impact of acquisitions and divestitures made in the current or prior year, total revenue for the quarter ended March 31, 2003, increased 3.3 percent from a year ago. Total advertising revenue increased 2.5 percent. Retail increased 3.0 percent to \$37.1 million. Classified revenue increased 2.4 percent to \$22.4 million, with employment advertising in the daily newspapers down only 0.8 percent. National advertising, a small category for Lee, decreased 3.4 percent. Circulation revenue decreased 0.3 percent. Online revenue increased 35.6 percent.

## YEAR TO DATE

For the six months ended March 31, 2003, total revenue on a same-property basis increased 2.7 percent. On a reported basis, revenue increased 59.8 percent. Operating expenses, excluding depreciation and amortization, increased 61.0 percent and operating cash flow increased 56.7 percent. Operating cash flow margin(2) was 26.6 percent, compared with 27.1 percent a year ago. Operating income increased 40.2 percent.

Diluted earnings per common share from continuing operations totaled 84 cents, an increase of 23.5 percent from 68 cents in the first six months a year ago.

## **EMPLOYEE STOCK OPTIONS**

In 2003, Lee has begun expensing employee stock option grants. This will reduce 2003 results about 5 to 7 cents per diluted common share for the full year and had an impact of one cent per share in the March quarter. Lee has chosen to restate prior years, which reduces previously reported annual 2002 results by 5 cents. Results for the quarter ended March 31, 2002, were reduced one cent per diluted common share from the previously reported amount of 30 cents. Year to date results in the prior year were reduced two cents per diluted common share from the previously reported amount of 70 cents.

Lee Enterprises is based in Davenport, Iowa. It owns 38 daily newspapers and a joint interest in six others, along with associated online services. Lee also owns more than 175 weekly newspapers, shoppers and classified and specialty publications. Its stock is traded on the New York Stock Exchange under the symbol LEE. More information about Lee Enterprises, including revenue statistics for March, is available at www.lee.net.

LEE ENTERPRISES, INCORPORATED

CONSOLIDATED STATEMENTS OF INCOME

Unaudited. (Thousands, Except Per Common Share Data)

	Three Months Ended March 31,			Six Months Ended March 31,		
	2003	2002	%	2003	2002	%
Operating revenue:		(3)			(3)	
Advertising	\$103,082	\$61,332	68.1	\$221,884	\$133,009	66.8
Circulation	33,113	20,030	65.3	66,725	40,452	64.9
Other	19,138	15,146	26.4	37,271	30,407	22.6
	155,333	96,508	61.0	325,880	203,868	59.8

Operating expenses: Compensation Newsprint and ink Other	13,316		63.3	135,906 27,766 75,606	17,930	54.9
Operating expenses excluding depreciation and amortization	117,979	72,726	62.2	239,278	148,618	61.0
Operating cash flow Depreciation and amortization				86,602 23,084	55,250 11,176	
Operating income, before equity in net income of associated companies Equity in net income of associated companies		·		63,518	44,074	
Operating income					48,003	
Non-operating income (expense), net: Financial income Financial expense Other, net	(4,270	(1)	) 50.1 	(8,960)	(308)	52.3 25.6
	(4,110)	(3//)	990.2	(8,804)	955)8	
Income from continuing operations before income taxes Income tax expense		19,822 7,155			47,048 16,767	
Income from continuing operations Discontinued operations	•	12,667		,	30,281	
Net income	\$14,624	\$12,564	16.4	\$37,082	\$30,141	23.0
Earnings per common share: Basic: Continuing operations Discontinued operations	\$0.33 	\$0.29 	13.8	\$0.84	\$0.68 	23.5
	\$0.33				\$0.68	
Diluted: Continuing operations Discontinued operations	\$0.33 				\$0.68 	
Net income		\$0.29	13.8	\$0.84	\$0.68	23.5

Average outstanding shares:

Basic	44,257	44,041	44,239	44,009
Diluted	44,405	44,331	44,379	44,286

SELECTED BALANCE SHEET INFORMATION	March 31,		
	2003	2002	-
Cash and temporary cash investments	. ,	\$479,030	
Total assets  Debt, including current maturities	1,436,608 357,200	975,976 173,400	
Stockholders' equity	768,179	703,359	

- Beginning in March 2003, same property revenue excludes revenue of Madison Newspapers, Inc. (doing business as Capital Newspapers), in order to comply with newly issued SEC regulations related to disclosure of non-GAAP financial measures. Lee owns 50% of the capital stock of Capital Newspapers, which for financial reporting purposes is reported using the equity method of accounting.
- 2. Operating cash flow, which is defined as operating income before depreciation, amortization and equity in net income of associated companies, and operating cash flow margin (operating cash flow divided by operating revenue) represent non-GAAP financial measures. A reconciliation of operating cash flow to operating income, the most directly comparable measure under accounting principles generally accepted in the United States (GAAP), is included in the tables accompanying this release. The Company believes that operating cash flow and the related margin ratio are useful measures of evaluating its financial performance because of their focus on the Company's results from operations before depreciation and amortization. The Company also believes that these measures are several of the alternative financial measures of performance used by investors, rating agencies and financial analysts to estimate the value of a company and evaluate its ability to meet debt service requirements.
- 3. Certain amounts as previously reported have been reclassified to conform with the current period presentation. The presentation of equity in net income of associated companies has been revised to exclude those amounts from revenue. Fiscal 2002 amounts have been restated to include expense relating to employee stock options.

The Private Securities Litigation Reform Act of 1995 provides a "Safe Harbor" for forward-looking statements. This release contains information that may be deemed forward-looking and that is based largely on the Company's current expectations and is subject to certain risks, trends and uncertainties that could cause actual results to differ materially from those anticipated. Among such risks, trends and other uncertainties are changes in advertising demand, newsprint prices, interest rates, labor costs, legislative and regulatory rulings and other results of operations or financial conditions, difficulties in integration of acquired businesses or maintaining employee and customer relationships and increased capital and other costs. The words "may," "will," "would," "could," "believes," "expects," "anticipates," "intends," "plans," "projects," "considers" and similar expressions generally identify forward-looking statements. Readers are cautioned not to place undue reliance on such forward-looking statements, which are made as of the date of this release. The Company does not publicly undertake to update or revise its forward-looking statements.

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